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## **Employment Change in Occupations in Urban India: Implications for Wage Inequality**

### **1. INTRODUCTION**

Over the last two decades employment in middle-skilled jobs has been squeezing in many developed countries particularly in the USA and UK (Acemoglu and Autor, 2011; Goos, Manning and Salomons, 2009). For the overall labour force, the employment change from the end of the 1980s to the end of the 2000s is characterized by a U-shape pattern, i.e. employment increases in the high-skill jobs at the top and at the bottom but hardly at all in the middle of the skill distribution. This U-shaped pattern of employment change is termed as ‘job polarization’ by labour economists. Job polarization has often coincided with wage polarization – a decrease in wages in middle-skill jobs and an increase in wages in low-skill services and high-skill professional and managerial jobs (Acemoglu and Autor, 2011).

The main reason behind job polarization as discussed in the literature is continual technological progress which favours the high-skill workers in professional, managerial and technical jobs consequently raising their demand as well as their wages but adversely affects the middle-skill workers in clerical and production jobs. Clerical and production jobs are mostly routine and automated and thus easy for technology to emulate, consequently declining the employment share and wages. However, low-skill jobs which are heavily manual and require flexible use of brain, eyes, hands and legs and therefore hard to be replaced by technology, increase its employment share and returns over time (Acemoglu and Autor, 2011; Goos and Manning, 2007).<sup>1</sup> Most of the developed countries and some transition countries have been studied for the evidence of job polarization (Goos and Manning, 2007; Autor, Katz, and Kearney, 2008; Kupets, 2016).<sup>2</sup> However,

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<sup>1</sup> Some other studies find evidence that trade liberalisation has led to the decline in the middle skilled routine jobs in developed countries by shifting these jobs to China’s manufacturing sector (Keller and Utar, 2016). Immigration has also been cited as an important factor behind polarization in USA as the immigrants supply low-skilled labour and thus are raising the employment share of low-skilled jobs (Wright and Dwyer, 2003; Oesch and Rodriguez-Menes, 2011).

<sup>2</sup> The patterns of employment change, though, varies depending on country and period of study. Some recent papers (Oesch and Rodriguez-Menes, 2011, Fernandez-Macias, 2012) have argued that in Europe polarization is just one pattern among at least three different types – polarization (a U-shaped pattern), upgrading (a monotonically upward rising pattern) and mid-upgrading (an

developing countries still lack this kind of studies which is very interesting from the perspectives of both policymakers and academics.<sup>3</sup>

Our article contributes to this literature by analysing employment change and concurrent wage change patterns in India, which to our knowledge is the first investigation to focus on this increasingly important research area using Indian data. India is one of the largest emerging economies in the world with almost one-fifth of world's total population. Besides, the country has experienced a series of events starting from the 1950s right after its independence; among them the most important is the economic liberalisation in the 1990s. Trade liberalization in India culminated in the drastic tariff reductions on imports during the 90s. According to the prediction of Stolper–Samuelson (SS) theorem, economic liberalisation would raise the demand for and returns to the abundant factor of production—that is, unskilled labour in India like most less developed countries (LDC). On the contrary, Acemoglu (2003) describes how after trade liberalization in LDCs, increased capital goods imports can lead to a higher demand for skilled workers. In this context it is worth investigating if employment polarization has happened in India and how much it has contributed to the growing wage inequality in urban India.

Using detailed data on labour market activities from the household level survey of National Sample Survey Organisation (NSSO) for three subsequent decades starting from 1983-84 to 2011-12, this study tries to answer three questions: i) what is the pattern of employment change in the urban labour market of India— Polarized, upgrading or downgrading during the periods 1983 to 1993(1980s), 1993 to 2004 (1990s) and 2004 to 2011 (2000s)? ii) Does the pattern vary before and after economic liberalisation in India? iii) What is the implication of this employment change in explaining wage inequality in urban India?

Our main findings can be summarized as follows: We find evidence of job polarization in urban India during the post-reform period. Between 2004 and 2011 the shares of employment in low- and high-paid jobs increased respectively by 5 and 8 percentage

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inverted U-shaped pattern). But if the patterns are aggregated at the EU level, a pattern of asymmetric polarization is observed.

<sup>3</sup> Medina and Posso (2010) have analysed the labour markets of Brazil, Colombia and Mexico, and have found evidence of job polarization in Colombia and Mexico but not in Brazil.

points, and the share of employment in middle-paid jobs decreased by 13 percentage points. Job polarisation occurred primarily in the 1990s and 2000s, whereas in the 1980s changes in the composition of employment were more consistent with general upskilling. An important question which researchers seek to answer is whether technological change has been purely skill-biased, raising demand for skilled versus unskilled workers, or it has been task-biased changing the relative demand for workers according to their skills to perform routine tasks, causing job polarisation.<sup>4</sup>

Our findings suggest that while routine occupations are shrinking during this period in urban India, the reduction does not seem to be the consequence of only task-biased technological change or automation. Unlike the developed countries, the decline in routine manual occupations in India seems to be more of a result of mechanisation in manufacturing industry while increase in non-routine occupations is a result of growing informal sector during the 90s and 2000s. Moreover, this process has led to subsequent reallocation between sectors. A shift-share analysis confirms this pattern by providing evidence of industrial shift as the main driver behind the decline in employment share in routine manual jobs during 1983 to 2011. Second, we also find wage polarization consistent with employment polarization particularly strong in the 1990s. These changes in the employment structure and in average earnings by occupation can explain the increase in earnings inequality that has taken place in urban India.

The rest of the article is organised as follows. Next section provides the background of this study followed by a discussion of earlier research in section 3. We present the data in section 4 and discuss the methodology used for the analysis in section 5. Section 6 discusses the results and section 7 concludes.

## **2. BACKGROUND: URBANISATION IN INDIA**

The Indian economy is going through a rapid process of urbanisation. Though the percentage of population living in urban cities is around 30 percent today, it has increased from less than 20 percent of its overall population in 1951. Number of people residing in urban areas has also increased from 25.8 million in 1901 to 285.3 million in 2001. There

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<sup>4</sup> For a vivid understanding of skill-biased technological change (SBTC) and task-biased technological change (TBTC) refer to Acemoglu and Autor (2011) and Fernandez-Macias and Hurley (2016).

has been continual concentration of population in class I towns over the years (Datta, 2006).<sup>5</sup> According to the census 2011, urbanisation in India has been faster than it was expected. Urbanisation in India is perceived as a positive factor in the overall development as 62% of total GDP is attributable to urban sector (Bhagat 2011). Besides the employment in rural area is mostly dependent on agriculture (almost 3/4<sup>th</sup> of the rural employment) and the growth in real GDP has been consistently low in agriculture (Table 1 and Table 2).

- Table 1 about here -

Though employment in agriculture has declined substantially in both rural and urban location during 1983 to 2004-05, a large proportion of population (70%) is still employed in the agriculture in rural India. We, therefore, focus only on urban India for this study as the objective of this article is to analyse the employment change in different occupations, and 60 to 80 percent (in Table 1) of the workers in rural India are concentrated in only two occupations– *Cultivators* and *Agricultural labourers*. Given the thin employment in non-agricultural sector in rural India we limit this analysis only to the urban labour market.

- Table 2 about here -

### **3. A REVIEW OF EARLIER RESEARCH IN INDIA**

Recent research documents that technological change has become a global phenomenon. In that regard, Berman, Somanathan and Tan (2005), and Unni and Rani (2004) investigate if skill-biased technological change (SBTC) was present in Indian labour market during the 80s and the 90s. They find that SBTC did in fact arrive in India in the 1990s. Using panel data from the Annual Survey of Industry (ASI) they show that while the 1980s was a period of falling skills demand, the 1990s showed generally rising demand for skills. According to them at least half of this increase in demand can be explained by two related factors – (1) increased output, and (2) SBTC. However, both the studies focus on the industries in India and do not answer the question of how the employment in specific jobs or occupations has been affected by SBTC (Berman, Somanathan and Tan, 2005; Unni and Rani, 2004).

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<sup>5</sup> Class I towns in India are the ones which have a population of 100,000 or more (Census, 2011).

In the New Industrial Policy of 1991 Government of India had announced to establish a National Renewal Fund (NRF). The objective of this fund was to provide safety net to the workers who were likely to be affected by the technological progress and modernisation in Indian industries. This again implies the presence of technological-upgradation in India during the 1990s. However, this policy was later abolished in 2000 due to its inadequate functioning of re-training and rehabilitation of jobless workers. Nagaraj (2004) in his study on organised manufacturing sector shows that 15 percent of workforce in this sector lost their jobs between the year 1995 and 2000-'01. He explains this job-loss as a result of NRF, a lack of labour law enforcement and introduction of information technology. The paper also highlights on how the extent of job losses are not reflected at the aggregate level as some other jobs are created at the same time particularly in the informal sector during late 90s and early 2000s. These jobs, as mentioned in this article, are mostly auxiliary services like transport, security, cleaning, and providing food which are non-routine manual works and require low skill.

In line with this literature, Ramaswamy and Agarwal (2013) and Mehrotra et al. (2014) discuss how non-agricultural industry sector, especially manufacturing, should expand more to absorb the low skilled young labour force in India in the near future. The World Development Report 2016 on "Digital Dividends" published by the World Bank analyses employment trends in both developed and developing countries in order to see displacement or automation of jobs by growing technological adoption. According to the report, the average decline in the share of routine employment has been 0.39 percentage points a year or 7.8 percentage points for the period since 1995. But the pace of labour market polarization is much slower than what is observed in developed countries (World Development Report 2016). The report also analyses the occupational employment change in India and finds polarizing employment trends for the period from 1995 to 2012.

Though very little research has so far focused on employment change and job polarization, there is a vast literature on economic liberalisation and wage inequality in developing countries particularly in urban India (Azam, 2012; Basu, 2006; Chamarbagwala, 2006; Milner et al. 2005; Kijima, 2004; Banerjee and Piketty, 2005; Bhalotra, 2002). All of these studies have analysed the periods of the 1980s or 1990s focusing on trade liberalisation. Acemoglu (2003) explains how after trade liberalization in LDCs, increased imports of capital goods can lead to a higher demand for skilled workers as a result of technological

progress. This hypothesis is supported by Attanasio, Goldberg and Pavcnik (2004) for Colombia and by Harrison and Hanson (1999) for the case of Mexico. Gorg and Strobl (2002) find an increase in the relative wages of skilled labour in Ghana which according to them is a result of SBTC brought by imports of technology-intensive capital goods. However, Pavcnik (2003) rejects the SBTC hypothesis for Chilean plants.

With a particular focus on globalisation and inequality in India, Basu (2006) in his article has pointed out the negative and positive effects of globalisation. According to his findings while the positive effects are enjoyed by the skilled end of the labour market which has access to technology, the negative effects are borne by the unskilled and illiterate section of the labour market. He argues that as the market opens up suddenly and fully, the prices of goods in poor countries will converge more rapidly toward prices in industrialized countries than the latter converge toward the former since a large share of the world's GDP comes from the industrialized countries (Basu, 2006). While he discusses whether technology favours skilled employment, his article does not really go into the details of employment change in different occupations as a result of technological progress.

Since the start of the economic reform in 1991, there have been serious concerns regarding the increasing income inequality in India. Kijima (2005) studies the reasons behind increasing wage inequality in urban India during the period from 1983 to 1999. This study found that: (1) Wage inequality in urban India started increasing before 1991; (2) The increase in wage inequality was mainly attributable to increases in the returns to skills; (3) The accelerating skill premium was due to increases in the demand for skilled labour. According to this article, the causes of wage inequality in urban India differed between the periods of 1980s and 1990s. He analyses the increasing wage inequality from the perspective of human capital (schooling and working experience) but ignores the occupational change and its impact on wages.

Milner et al. (2005), on the other hand, explore the roles of trade and technological change behind the rising wage inequality observed in Indian manufacturing following the 1991 trade policy reforms. Assuming endogeneity of price and technological change, they find that the rise in inequality post-reform is due only to technological change, and not price changes. Their results confirm the findings of Berman, Somanathan and Tan (2005), who

argue that a part of the increase in the relative demand for skilled workers is due to SBTC. This finding is again demonstrated by Chamarbagwala (2006) who finds that increase in relative demand for skilled workers contributed to India's widening skill wage gap and narrowing gender wage differential during the two decades (80s and 90s) that coincide with the economic liberalization in the country (Chamarbagwala, 2006). According to this article the increase in demand for skilled labour was mostly due to skill upgrading within industries.

In a recent study Azam (2012) examines changes in the wage structure in urban India during the time periods 1983 to 2004-05 across the entire wage distribution using the Machado and Mata (2005) decomposition approach. He also breaks the two decades in two parts: 1983–1994 and 1993–2005 in order to capture any possible changes before and after economic liberalisation. He shows that real wages increased throughout the wage distribution during 1983–1993 and the increase was larger at higher quantiles; however, it increased more in the bottom and top end as compared to the middle of the wage distribution during 1993–2004 for male workers. But his paper does not explain the reason of this U-shaped wage change pattern during the latter period. While all these studies discuss skill-biased technological change and the composition of the workforce, they do not delve into analysing the change in employment across different occupations or jobs and its implications for wage inequality. This study substantially contributes to this debate of trade liberalisation, technological change and increasing wage inequality in urban India by providing a detailed analysis from an occupational perspective.

#### **4. DATA**

We use data from the Employment and Unemployment survey conducted by the National Sample Survey Organization (NSSO), Government of India. There are several rounds of Employment and Unemployment surveys in recent times conducted in almost every year, though the thick surveys are conducted once in every five years and are called quinquennial rounds. For this study we mainly use four quinquennial rounds of data from the year 1983-'84 (38<sup>th</sup> round), 1993-'94 (50<sup>th</sup> round), 2004-'05 (61<sup>st</sup> round) and 2011-'12 (68<sup>th</sup> round) as our main objective is to analyse the long run changes in employment (preferably at 10 years interval). However, to see some trends across the years, we also use the intermediate rounds from the year 1987-'88 (43<sup>rd</sup> round), 1999-'00 (55<sup>th</sup> round) and 2007-'08 (64<sup>th</sup> round).

For simplicity, we will refer to the rounds by the initial year of the surveys, 1983, 1993, 2004 and 2011. Our main sample, thus, consists of four rounds of cross sectional survey data spanning over a period of almost three decades (28 years). This time period enables us to capture the trend in our results before (1983-1993), immediately after (1993- 2004) and decade after (2004- 2011) the trade liberalisation which was initiated in 1991. The Employment and Unemployment Survey design follows a stratified multi-stage random sampling and all units are assigned with adjusted sampling weights.<sup>6</sup>

The surveys collect socioeconomic and demographic information of households and individual members across all states except some remote and inaccessible pockets. Apart from the demographic characteristics, the surveys collect information on individual occupation, education, industry of employment, status of employment along with last weekly earnings. Moreover, the sample of the survey is representative at national level and therefore, provides a picture of overall labour market in urban India. On an average, there are 125 to 136 thousand individuals in the working age population (15-65) in each round with information on demographic characteristics. It is worth mentioning that the sampling strategies and questionnaires are quite similar across rounds and therefore, comparable.

## 5. METHODOLOGY

### 5.1 Occupational skill level

Defining occupational skill based on the complexity of the jobs or skill requirement to perform the job is one of the most important issues in studying employment change. The literature has grouped low-, middle-, and high-skill occupations in different ways and arrived mostly at the same results. Some studies have ranked them by initial average earnings or average education (e.g. Autor, Katz, and Kearney, 2006; Goos and Manning, 2007).<sup>7</sup> Alternatively, it has grouped managerial, professional, and technical occupations as *high-skill* or *non-routine cognitive*; sales, clerical, production, and operative

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<sup>6</sup> All the results reported in this paper are estimated using proper sampling weights.

<sup>7</sup> Mean earnings and median earnings have been used to proxy the skill level and rank the jobs in the literature. Our results are consistent using both mean and median earnings to define the skill ranking.

occupations as *middle-skill* or *routine manual and cognitive*; and service and elementary occupations as *low-skill* or *non-routine manual* occupations (e.g. Acemoglu and Autor, 2010; Cortes, 2012; Jaimovich and Siu, 2012).<sup>8</sup>

However, some studies have used surveys like Dictionary of Occupational Titles (DOT) and its successor Occupational Information Network (O\*NET) to measure the tasks and skill content of each occupation or job (Autor, Levy and Murnane, 2003). The occupations are then grouped into *non-routine manual*, *routine manual*, *routine cognitive* and *non-routine cognitive* occupations based on their task content.

We follow both the methods to group the occupations. First, we use the mean earnings of each occupation in 1983 to rank them from lowest to highest skilled occupation and also by grouping the broad categories into non-routine manual, routine manual, routine cognitive and non-routine cognitive occupations (the classification is presented in Appendix Table A1). We have total 390 occupations coded following the National Classification of Occupation (NCO) version 1968 in 1983 among which we drop extremely small cells and also merge some of them with the closest big cell occupations.<sup>9</sup> We also use broad industry groups to break some extremely big cell occupations which do not consider industry variation in the classification (like clerk, general; Labourers; Merchants and Shop salesperson).<sup>10</sup> This process leaves us with 287 occupations in urban

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<sup>8</sup> Though these classifications are based on the tasks performed in occupations of USA using International Standard Classification (1988) codes but it has been widely used in other countries including some developing countries like Ukraine (Kupets, 2016) and in Latin America. The actual intensity of different tasks in each detailed occupation may vary if measured, unavailability of this kind of information does not allow us to categorise them based on the actual task intensity. This is a caveat of the analysis based on this categorization.

<sup>9</sup> There are a total of 450 occupation codes at 3 digit level in NCO 1968 classification. We have 390 occupations in the dataset of 1983. Some occupations are extremely small in terms of number of sample persons. So we drop the ones with less than 10 observations, merge some small cell occupations with the closest possible big cell ones and also desegregate some by broad industry. This exercise leaves us with approximately 280 occupations.

<sup>10</sup> NSSO uses National Industry Classification (NIC) codes to classify the industry and National Classification of Occupation (NCO) to classify the occupations of the respondents. Though three different versions of NIC have been used to classify industries in the three periods used in this study, the same version (NCO 1968) has been used to classify the occupations in all the study years (Table 1). So, while it is convenient to rank the occupations using 3 digit NCO 1968 classification alone, combining NCO and NIC at detailed level will make it difficult to use the same ranking across the years.

India with wage data in 1983.<sup>11</sup> The occupations are then ranked based on the mean wage of each occupation. We then create skill percentiles (quintiles) where each percentile contains approximately 1 percentage (20 percentage) of total employed population in urban India in 1983.

We perform this analysis using NCO 1968 only to the data till 2004 since the occupational classification follows the same version, NCO 1968, until 2004. The surveys afterwards have used the latest version of classification, NCO 2004. A concordance between these two is available at 3 digit NCO 1968 to 4 digit NCO 2004 level. However, the occupations in the survey data are coded at 3 digit level in all the survey rounds. A concordance from around 400 occupations in NCO 1968 to 113 occupations in NCO 2004 can make the results unreliable. We, therefore, use the old classification (NCO 1968) for all the rounds until the year 2004 and convert the latest version of occupational classification (NCO 2004) into old version for the year 2011. The conversion is performed at 3 digit NCO 2004 to 2 digit NCO 1968 following the concordance table. In this way we convert 113 occupational codes of NCO 2004 into some 93 occupational codes of the old version. These 2 digit occupation codes combined with 1 digit industry codes are ranked based on the mean earnings of the year 2004 to create the skill percentiles and quintiles for the period 2004 to 2011.

## 5.2 Regression analysis

Once the skill percentiles and occupation groups are created we look at the changes in employment share and changes in the wages for three periods: 1983 to 1993 (Period 1), 1993 to 2004 (Period 2) and 2004 to 2011 (Period 3). Such strategy allows us to see the decadal change in employment with the 1991 trade liberalisation in the middle. One of our objectives is to model the relationship between employment change and occupational skill for three subsequent periods. This relationship can be modelled in various ways, there are multiple econometric techniques that can be applied. Although the simplest method could be estimating a linear regression equation, it does not capture any potential non-linearity in the relationship between the outcome and the explanatory variables. Therefore, use of

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<sup>11</sup>Wage data are not available for self-employed workers. We, therefore, proxy the skill level of self-employed occupations using the median daily wage of same occupations in casual wage or regular salaried employment.

non-parametric technique is preferred over the traditional parametric models, because it does not require any assumption about the functional form of the expected value of the dependent variable.

Local polynomial smoothing method is one of the better performing methods for non-parametric analysis than other estimators as it has lowest bias and variance. Mean smoothing and locally weighted scatterplot smoothing (LOWESS) are special cases of polynomial smoothing. Most of the studies have used LOWESS to plot the smooth graph of employment change across skill percentile (Acemoglu and Autor, 2011; Autor and Dorn, 2013). For our analysis, we also use the LOWESS smoothing method.<sup>12</sup>

### 5.3 Shift-share analysis

In order to decompose the change in employment share into between-industry and within-industry components, we use shift-share analysis following Acemoglu and Autor (2011).

$$\Delta E_{jt} = \Delta E_t^B + \Delta E_t^W \dots\dots\dots (1)$$

Where,  $\Delta E_{jt}$  is the total change in employment share in job  $j$  in time interval  $t$  and

$$\Delta E_t^B = \sum_k \Delta E_{kt} \gamma_{jk} = \textit{between industry change}.$$

$$\Delta E_t^W = \sum_k \Delta \gamma_{jkt} E_k = \textit{within industry change}$$

This analysis will enable us to understand to what extent the changes in employment share in broad occupations and four task-based occupation categories are attributable to changes in industry shift ( $\Delta E_t^B$ ) and to changes in the occupational shift with industry ( $\Delta E_t^W$ ). This decomposition exercise is implemented using ten broad occupational categories based on NCO 68 and 10 broad industry categories based on NIC 98. The results discussed in the next section are presented in Table 3.

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<sup>12</sup> For a detailed discussion on local polynomial smoothing, please refer to the Fan and Gijbels (1996).

## 6. EMPIRICAL RESULTS

### 6.1 Employment change

We find evidence of employment polarization in urban India post-liberalisation. Figure 1 and Figure 2 plot the percentage change in employment share during the three periods by occupational skill percentile and quintiles. As mentioned earlier occupational skill is measured using mean wage of the year 1983 (using 3 digit occupation) and mean wage of the year 2004 (using combination of 2 digit occupation and 1 digit industry). The figures show different pattern in three decades.

Both the figures show an upgrading employment change in the 80s and a polarized U-shaped employment growth during the 90s and 2000s. Strong growth is observed in the share of employment in the top quintile in each of the past three decades. Employment shares of the second lowest and middle quintiles decreased in all the three decades. For occupations in the lowest quintile the employment share fell in the 1980s, and rose considerably in the 1990s and 2000s.

– Figure 1 and 2 about here –

However, a decomposition into self-employed, regular salaried and casual wage earners (Figure 3) reveal that most of the growth in the lowest and the highest quintiles during the 1990s and 2000s is due to the increase in self-employed in both the quintiles in the two extreme poles of the skill distribution. These are the occupations of tailors, dress makers, low skilled sales and shop assistants in the bottom quintiles, and working proprietors and managers in the top quintiles (Table A2). There is evidence in the literature which suggests that micro and small enterprises (MSE) have increased in 2011-12 which might have created managers in the top quintile (Mehrotra et al. 2014). A further decomposition of the changes in employment across the skill quintiles reveal that the sharp increase in employment share in the bottom and top most quintiles is due to the high growth in employment share in the informal sector (Figure 4).<sup>13</sup>

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<sup>13</sup> NSS has information on formal and informal sector in the rounds surveyed in 1999 and onwards. We, therefore, provide the decomposition analysis only for the recent decade, 2004 to 2011.

– Figure 3 and 4 about here –

## 6.2 Employment Change by Task-Based Occupations

Earlier section provides evidence of employment upgrading in period 1 and employment polarization in period 2. In this section we analyse the changes in employment share in urban India across four task-based occupation categories. The classification of NCO one digit occupations into four non-routine and routine task-based categories is presented in the appendix (Table A1). Figure 5 provides the employment share in each of the four categories across the years, 1983 to 2011. Clearly, both the routine categories have experienced decline in their employment share during this period – the employment share in routine manual and routine cognitive occupations has gone down from above 25% in 1983 to below 20% in 2011. On the other hand, the shares of non-routine occupations have shown continuous increasing trend during this period which is particularly strong for non-routine cognitive occupations.

– Figure 5 about here –

The changes can be easily seen in the next figure (Figure 6) where we present the estimated percentage change in employment share for three periods. It gives similar trends of somewhat employment upgrading and strong polarization for the period 1 and period 2 respectively. The recent period, on the other hand, have experienced reduction in employment share in non-routine manual occupations along with routine occupations. One possible reason why we don't find further increase in non-routine manual occupations is because the employment share in non-routine manual occupations has already been quite high at 33% in 2004. It started increasing in 1990s, in the period immediately after trade liberalisation. This can be a result of both economic liberalisation giving a push to demand for low-skilled labour as well as a rural-to-urban migration during this period.

– Figure 6 about here –

The similarities in observed employment change among the three periods are decreasing share of routine manual jobs and increasing share of non-routine cognitive jobs. Routine manual jobs are mostly concentrated in manufacturing sector (Appendix Table A4). Most of the industries in manufacturing sector have undergone mechanisation in India in the recent past. Mechanisation in manufacturing started in the early 70s particularly in textile manufacturing. The evidence in the existing literature suggests that there has been employment destruction in manufacturing sector during the 1980s and the 1990s (Jain, 1983; Nagaraj, 2004). While the employment loss in 1980s can be attributable partly to mechanisation (adaptation of power loom etc.), the 1990s employment loss is explained as a result of technological-upgradation and modernisation of industries. Whether the increase and decrease in employment are results of industrial shift or occupational shift is revealed in the next section.

### **6.3 Sources of Employment Change – Within-industry or Between-Industry Change?**

The results of shift-share analysis presented in Table 3 suggest that all the increase and decrease in these four task-based occupation categories are the results of occupational shift within-industry employment change in all the periods; the only exception is the decrease in routine manual occupation share in the first period which is largely attributed to the industrial change.

– Table 3 about here –

As discussed in earlier section, routine manual occupations are mainly concentrated in the manufacturing industry. Production and related workers in manufacturing sector has experienced a sharp decrease in employment share until 2004 while employment in operative occupation has remained almost stable over the years (Figure 7). This finding is consistent with the literature which suggests that there was huge employment destruction in manufacturing because of mechanisation particularly in textile and clothing in India during 1980s (Jain 1983).<sup>14</sup> Workers in weaving and knitting jobs lost their employment

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<sup>14</sup> A power loom is a mechanised loom powered by a line shaft, and was first introduced in the industrialization of weaving during the early 1970s. As written by Jain (1983), “the resultant loss

once the power loom took over in 1974. It is also worth noting that the reduction in routine cognitive category is mainly due to the reduction in clerical occupation which has experienced a sharp decline after 1993 and has reduced from around 11% to 7% in 2011.

– Table 7 about here –

#### 6.4 Wage Change

Employment and wage changes are the observable effects of labour market polarization. To understand overall wage inequality trends we begin by looking at the changes in daily wage of urban salaried and casual wage earners at 10th, 50th and 90th percentile. Figure 8 plots the log real daily wages of both male and female working for at least 5 days a week at these three percentiles of wage distribution during 1983 to 2011. The wages for these three groups are all normalised to 0 in 1983; it therefore gives the change in real daily wage in the respective percentile from the year 1983. The figure shows that the real daily wages for the highest (90th) and the lowest (10th) groups show sharp and monotonic rise during this period while the median (50th) wage group shows a decline in real daily wage after 1999. Moreover, the increase in median wage was lower than the 10th percentile in 2004 and it continues to be so until 2011. So the increase in the inequality between 1983 and 2004 has been mainly due to the increasing divergence between the wealthy and the middle class as shown in the figure. The findings are consistent with that of Azam (2012), Kijima (2005) and also consistent with the SS theorem which predicts increasing return to unskilled labour which is measured by the wage of 10th percentile in this figure.

– Figure 8 about here –

In order to know if the wage gap is limited only to comparisons of the highest, medium and least skilled workers, in Figure 9 we also plot the log real wage changes between the three periods (1983- 1993, 1993- 2004 and 2004-2011) across the wage percentile. The figure shows that real daily wage increased monotonically from lowest to highest percentile of wage during the first decade. As noted in earlier figure, the monotonic growth in real daily wage in the 1980s is notably non-monotonic during the subsequent

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of employment in weavers' household is unimaginable” and the real number of affected persons as estimated by him is 5.5 million men and women in 1980s.

two decades. Consistent with the employment change, the real daily wage increased more in the bottom as well as top compared to the middle of the wage distribution creating a perfect U-shaped polarized growth in the second decade. The recent period, on the other hand, has experienced an asymmetric polarized wage growth – highest growth in the bottom tail, somewhat less growth in the top tail and lowest growth in the middle of the wage distribution.

– Figure 9 about here –

If the wage change is induced by changes in the demand for workers by occupation, there may be a positive co-variation. For instance, it might be the case that increased demand for high skill workers may raise wages in high skill occupations. We explore this in Table 4 by providing the changes in average earnings across the task-based occupational groups as well as the skill quintiles. The figures in both the upper and lower panels reveal that earnings growth has been highest in the high-skill and non-routine cognitive occupations over the three periods. This should lead to overall earnings inequality. The increase in average earnings in the top quintile as well as in the non-routine cognitive occupations has been doubled in period 2 (the 90s) while comparing with the earlier decade. However, earnings growth is quite similar (lower) in the top quintile (non-routine cognitive jobs) during the 2000s and in the 90s. Not only that, the lowest quintile has also experienced relatively higher earnings growth compared to the middle quintiles during the 90s and the 2000s.

– Table 4 about here –

## **7. CONCLUSION**

There has been considerable interest globally in how technological change has affected employment in different occupations. This article analyses employment change and wage change trends in urban India for the last three decades covering 1983 to 2011-12. This period also allows us to see the changes for the decade before and after economic liberalisation in India. Many industrialised countries have exhibited employment change pattern consistent with job polarisation (the UK, USA, Australia and some European

countries). The focus now has shifted to the developing countries. Recent research on some developing and transition countries has provided evidence of job polarizing pattern in countries such as Colombia, Mexico, and Ukraine (Medina and Posso, 2010; Kupets, 2016). This manuscript adds to this evidence to show that urban India has also experienced job polarisation.

During the 90s and the 2000s employment as well as wage has increased more in the lower and upper tails compared to the middle of the skill and wage distribution. Both routine manual and routine cognitive jobs have reduced their employment share which seems to be consistent with the task biased technological change hypothesis. However, our results suggest that routine manual jobs started shrinking its employment share during the 1980s. This might be the consequence of mechanisation in the manufacturing industry which replaced huge amount of manual labour during this period as evident in the literature. However, the large decline in employment shares in both clerical and sales occupations may be an indication that computerisation has started replacing some routine tasks in urban India, particularly in last few years.

Finally, high-paid occupations corresponding to the abstract reasoning, creative, and problem-solving tasks performed by professionals, managers, administrative officers and some technical occupations have been expanding during all the three periods; the increase is much higher during the 2000s. However, this does not necessarily imply an increase in quality employment in India during this period. Our analysis reveals that the high increase in low- and high-skill jobs has mainly been in the informal sector and very little growth has occurred in the formal sector. Self-employment in wholesale and retail trade industry has increased employment in low-skill sales jobs and high-skill managerial jobs in micro and small enterprises.

We further find that earnings change during this period is consistent with the employment change pattern. Employment expansion in both low-skill and high-skill jobs appears to be one of the contributing factors in increasing earnings inequality in urban India. Therefore, the structural employment change across occupational skill distribution remains an important factor for understanding earnings inequality in India.

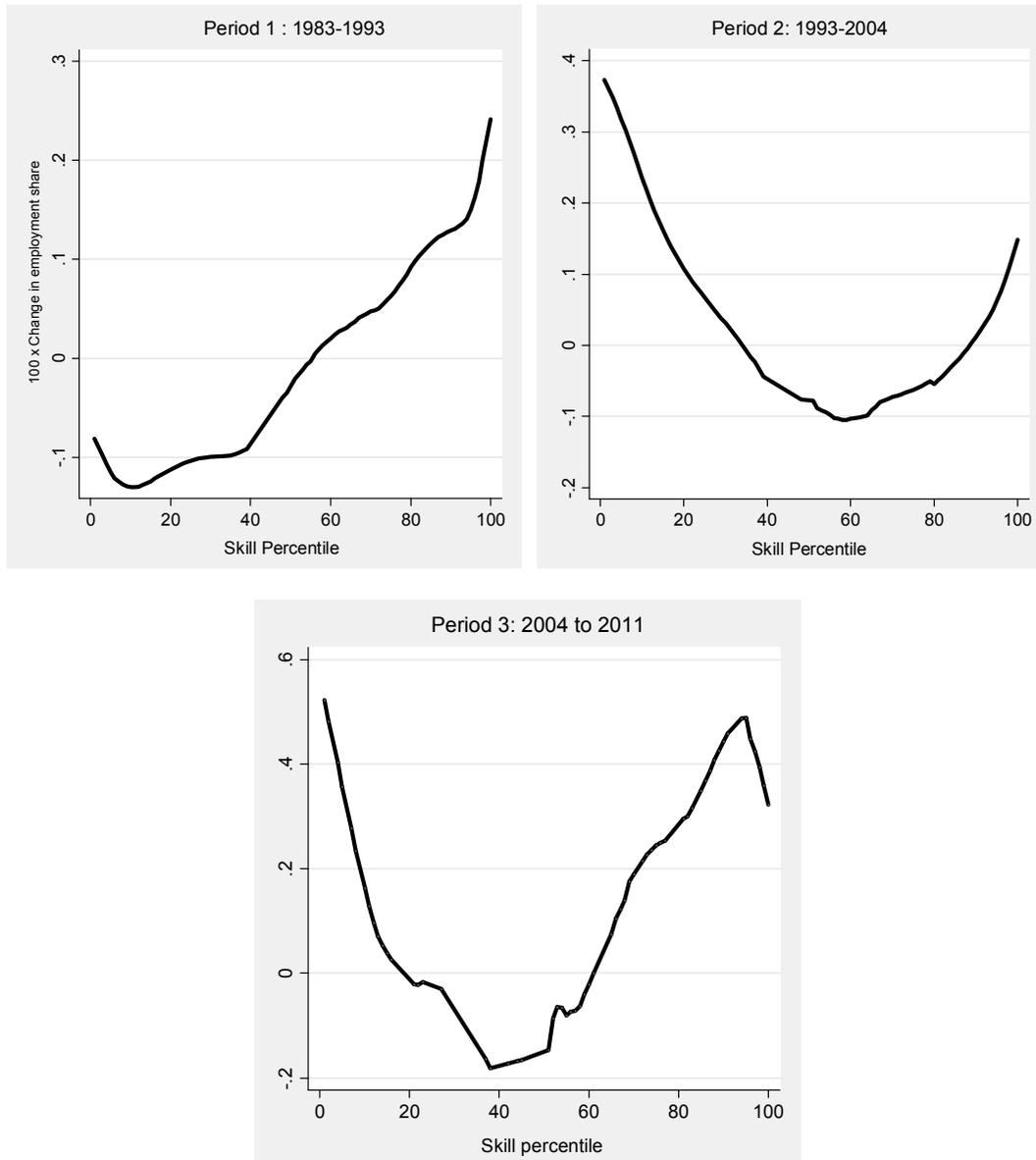
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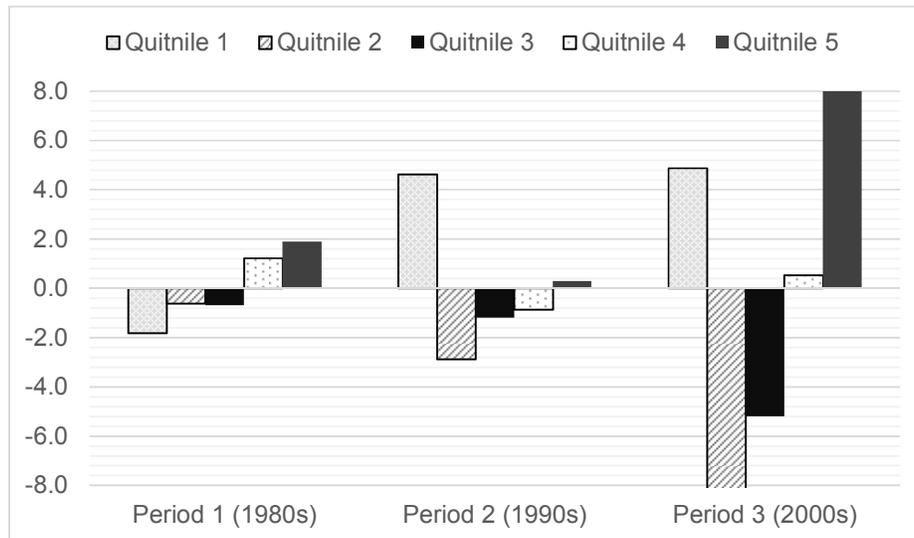
*Figure 1: Smoothed Changes in Employment Share by Occupational Skill Percentile*



Note: Occupational skill percentile is created by dividing 281 occupations into approximately 100 equally weighted groups in 1983 based on the mean earnings of the same year for the period 1983 to 2004. For period 3 (2004 to 2011), NCO 2004 3 digit occupational codes are matched to NCO 1968 codes at to 2 digit level and then the combination of occupation and broad industry has been grouped into percentile using mean wage of the year 2004.

Source: Authors' own calculation using NSS Employment and Unemployment Survey. The sample includes the age group 15 to 65 year who reported as employed in the principal activity status excluding agricultural sector.

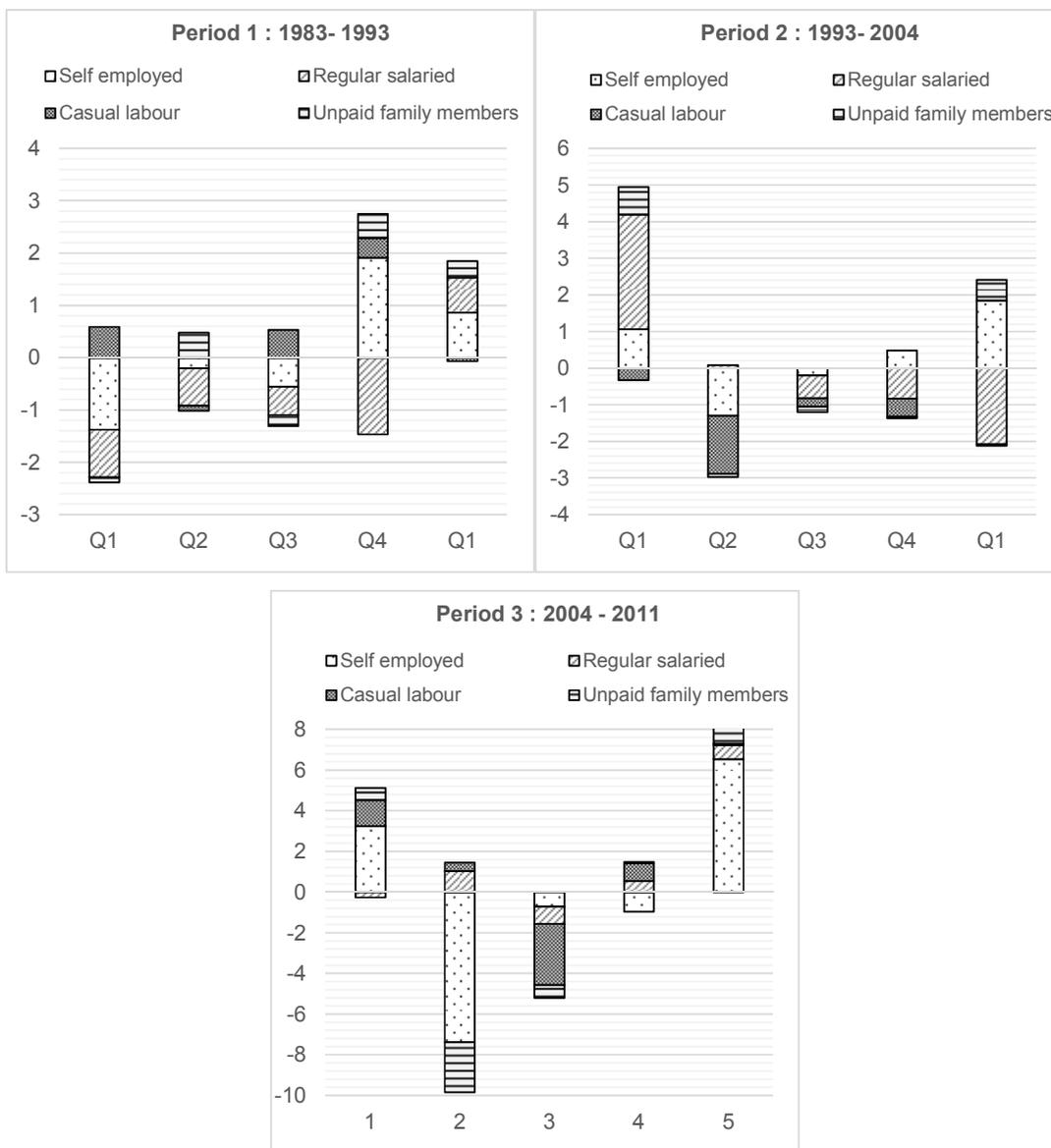
Figure 2: Changes in Employment Share (in %) across Occupational Skill Quintiles



*Note:* Occupational skill quintile is created by dividing 281 occupations into approximately 20 equally weighted groups in 1983 based on the mean earnings of the same year for the period 1983 to 2004. For period 3 (2004 to 2011), NCO 2004 3 digit occupational codes are matched to NCO 1968 codes at to 2 digit level, and then the combination of occupation and broad industry has been grouped into quintiles using mean wage of the year 2004.

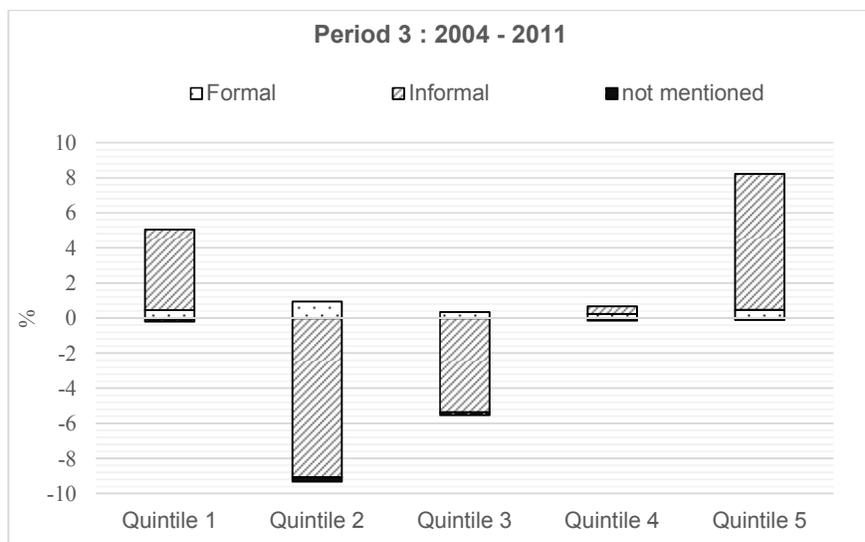
*Source:* Authors' own calculation using NSS Employment and Unemployment Survey. The sample includes the age group 15 to 65 year who reported as employed in the principal activity status excluding agricultural sector.

*Figure 3: Decomposition of the Changes in Employment Share by Employment Type (in %)*



*Source:* Authors' own calculation using NSS Employment and Unemployment Survey. The sample includes the age group 15 to 65 year who reported as employed in the principal activity status excluding agricultural sector.

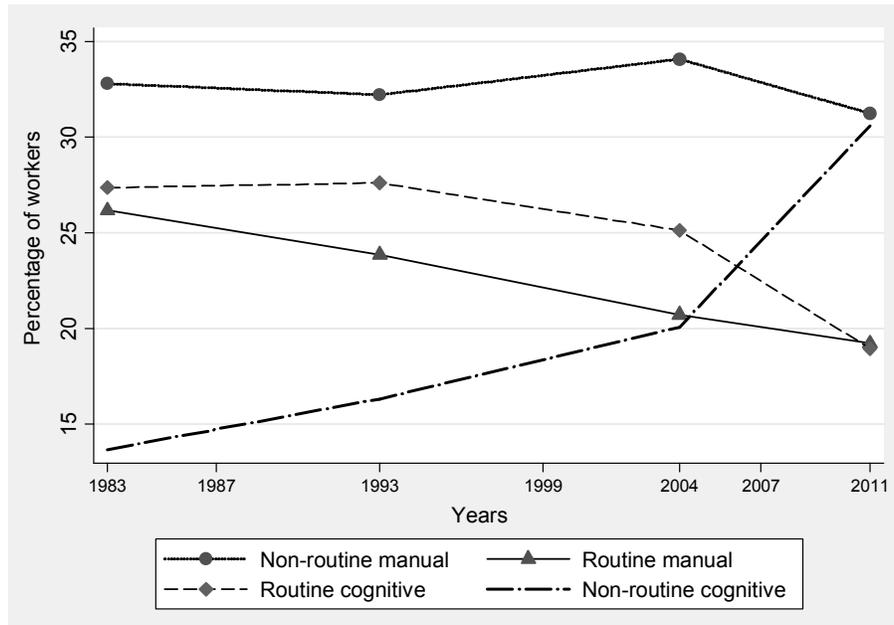
*Figure 4: Decomposition of the Changes in Employment Share by Formal and Informal Sector (in %)*



*Note:* NSSO has information on formal and informal sector in rounds 1999 onwards. So we are unable to present the results for period 1 and period 2.

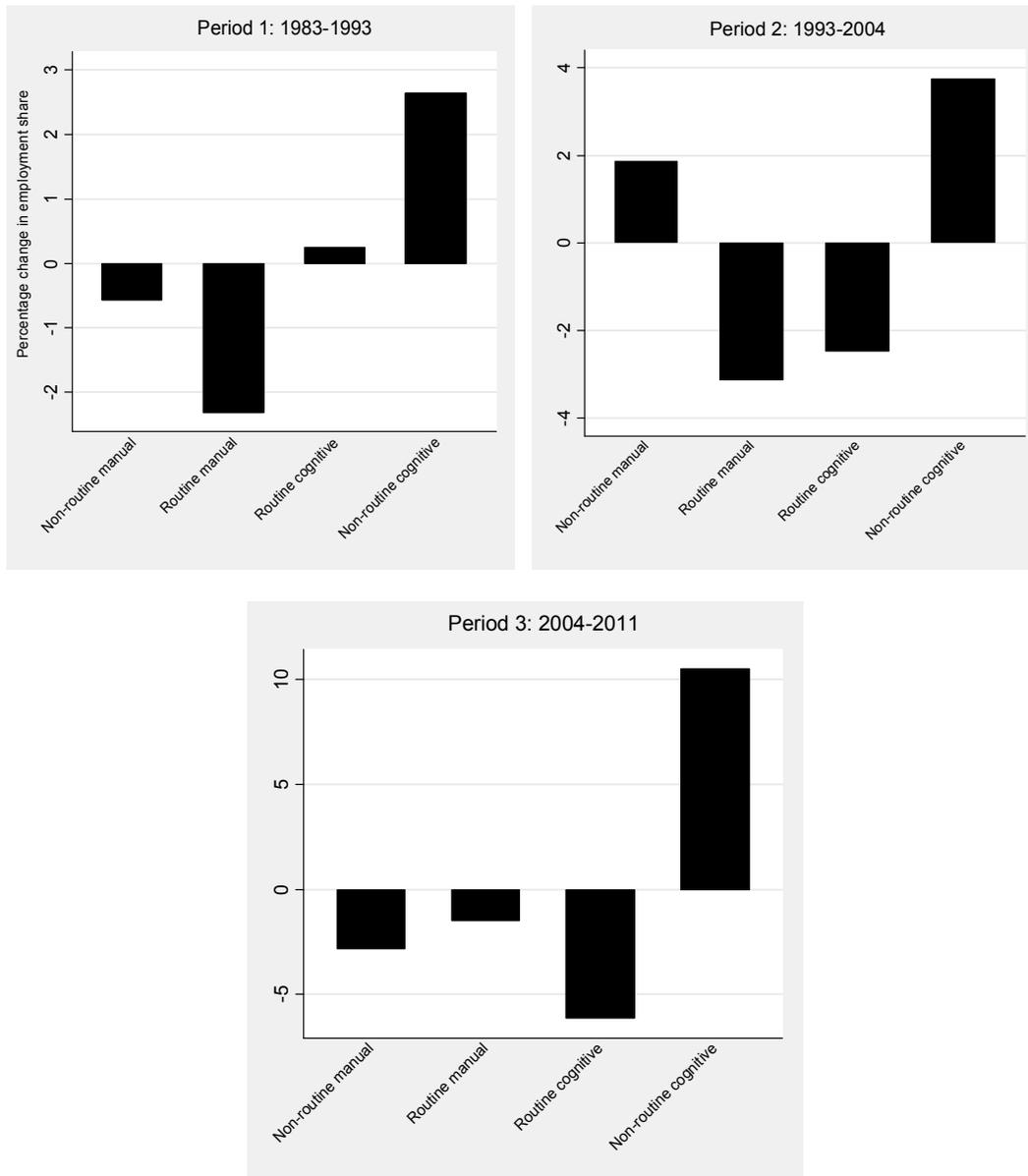
*Source:* Authors' own calculation using NSSO 61<sup>st</sup> and 68<sup>th</sup> round of Employment and Unemployment Survey. The sample includes the age group 15 to 65 year who reported as employed in the principal activity status excluding agricultural sector.

Figure 5: Employment Share in Task-based Occupation Categories across Years  
(in %)



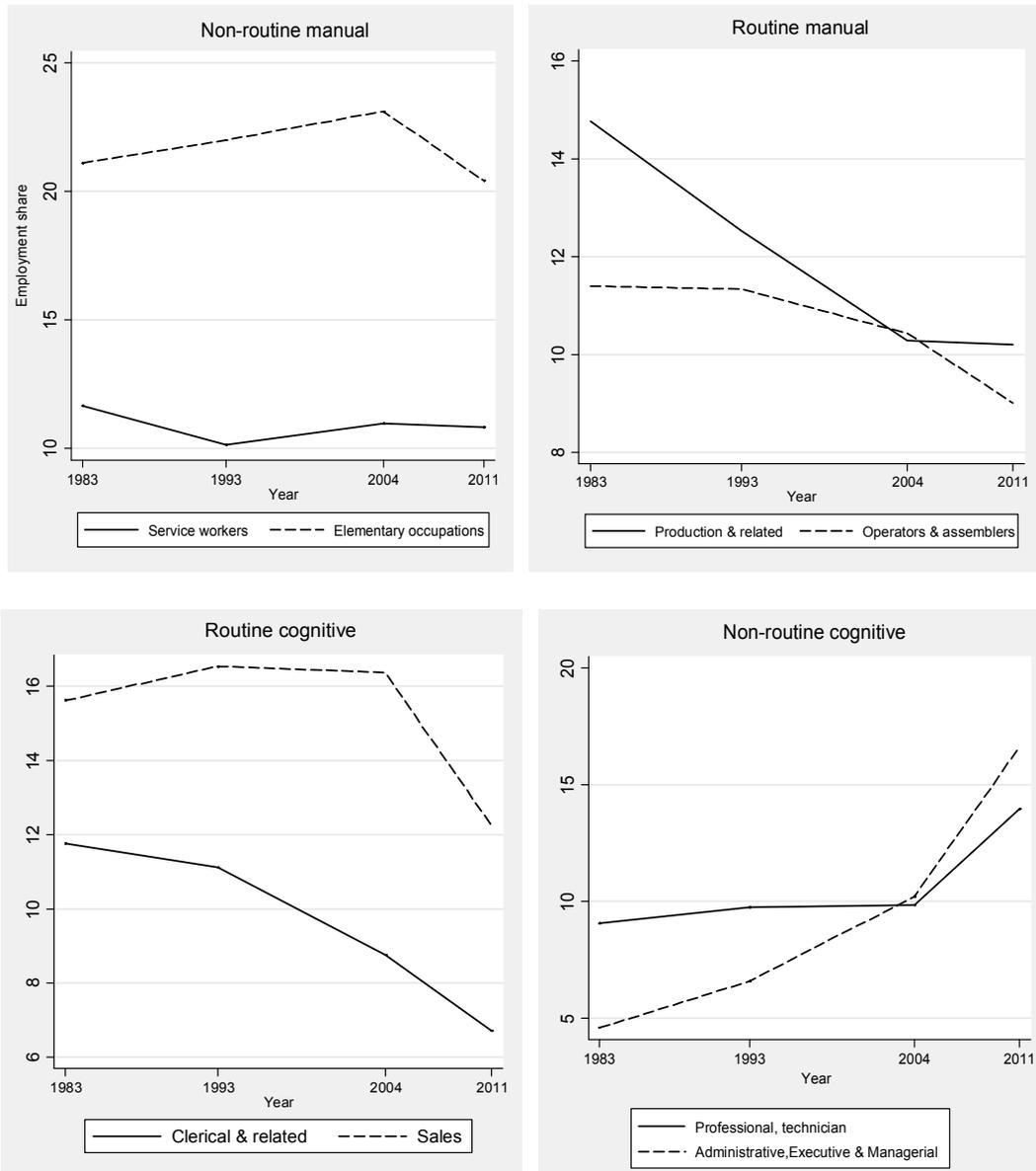
Source: Authors' own calculation using NSSO 61<sup>st</sup> and 68<sup>th</sup> round of Employment and Unemployment Survey. The sample includes the age group 15 to 65 year who reported as employed in the principal activity status excluding agricultural sector.

Figure 6: Change by Task-based Occupation Categories



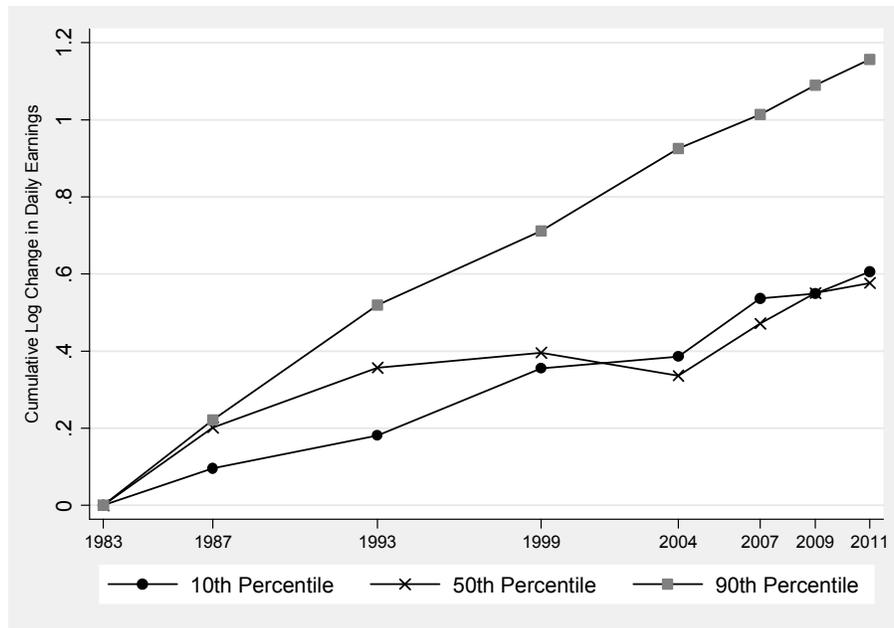
Source: Authors' own calculation using NSSO 61<sup>st</sup> and 68<sup>th</sup> round of Employment and Unemployment Survey. The sample includes the age group 15 to 65 year who reported as employed in the principal activity status excluding agricultural sector.

Figure 7: Employment Share in 1 digit Occupations under Each Task-based Categories (in %)



Source: Authors' own calculation using NSS Employment and Unemployment Survey. The sample includes the age group 15 to 65 year who reported as employed in the principal activity status excluding agricultural sector.

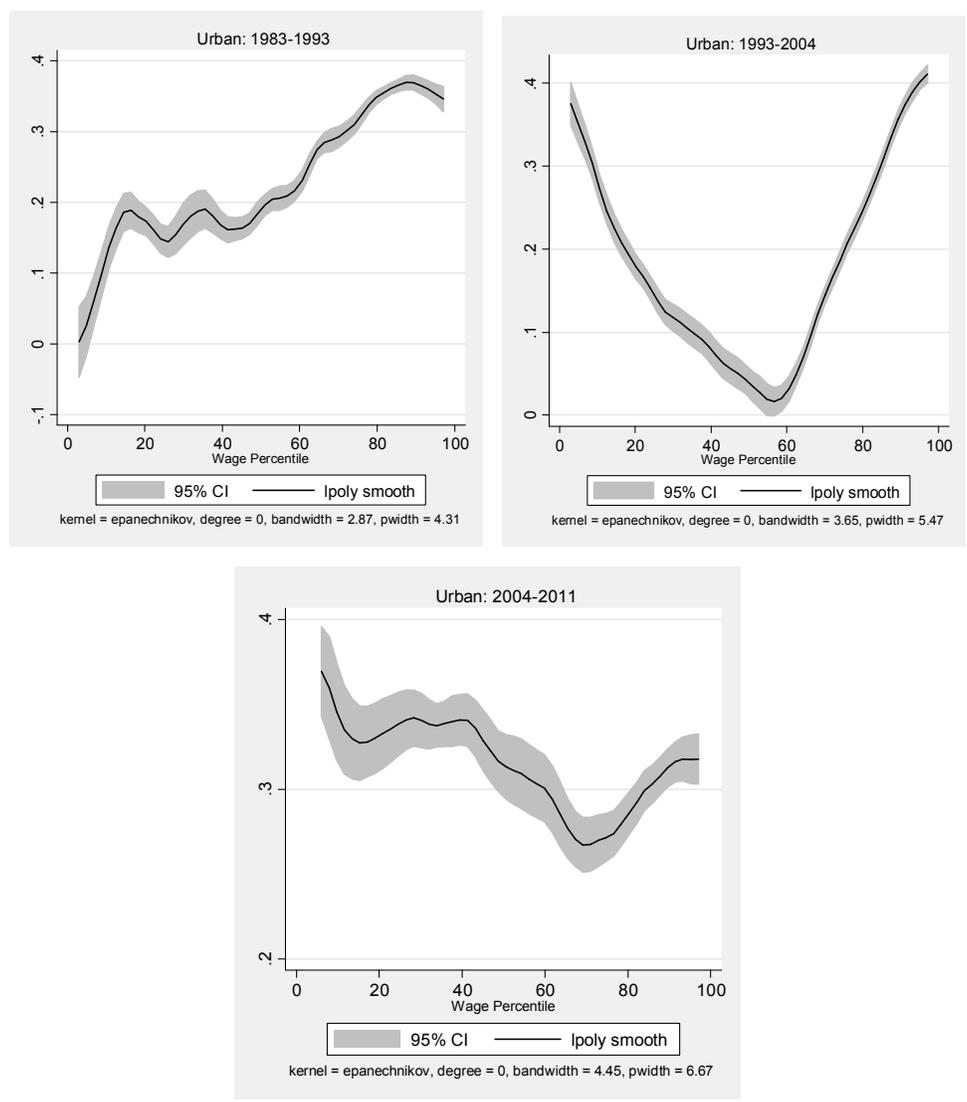
Figure 8: Normalised Real Daily Wage for Urban Male and Female- 1983 to 2011 (in Rs.)



*Note:* This figure is obtained by computing the real daily wage for each year at the 10th, median and 90th percentiles of the wage distribution. The sample includes male and female working for at least 5 days a week. The real daily wages are computed using CPI for industrial workers at base year 1982.

*Source:* Authors' own calculation using NSS Employment and Unemployment Survey.

Figure 9: Changes in Log Real Daily Wages by Wage Percentile for Urban Workers- 1983 to 2011



Source: Authors' own calculation using NSS Employment and Unemployment Survey.

**Table 1: Growth in Real GDP (in %) per Annum**

Period	Agriculture	Industry	Services	GDP
1950s	2.7	5.6	3.9	3.6
1960s	2.5	6.3	4.8	4
1970s	1.3	3.6	4.4	2.9
1980s	4.4	5.9	6.5	5.6
1990s	3.2	5.7	7.3	5.8
2000s	2.5	7.7	8.6	7.2
2011-2 to 2015-16 (NS)	1.7	5.5	8.9	6.5

*Source:* Estimated by Mahendra Dev (2016) for 2011-12 to 2015-16 based on Central Statistical Organization data.

**Table 2: Distribution of Workers across Broad Industry Sectors in Rural and Urban India: 1983 to 2011**

Industries	1983-'84 (%)		1993-'94(%)		2004-'05(%)		2011-'12(%)	
	Rural	Urban	Rural	Urban	Rural	Urban	Rural	Urban
A-Agriculture, Hhunting, forestry	79.3	11.8	76.3	10.0	70.1	7.1	62.0	5.5
B-Fishing	0.4	0.4	0.4	0.4	0.4	0.3	0.4	0.4
C-Mining & quarrying	0.6	1.2	0.7	1.2	0.6	0.8	0.5	0.8
D-Manufacturing	6.9	26.8	7.7	25.6	8.2	23.8	8.5	23.3
E-Electricity, gas and water supply	0.2	1.0	0.2	1.1	0.2	0.7	0.2	0.8
F-Construction	2.0	5.0	2.7	6.8	5.5	8.5	11.4	9.7
G-Wholesale and retail trade	3.3	15.8	4.1	17.4	5.3	19.8	6.1	19.9
H-Hotels and restaurant	0.5	2.5	0.5	2.4	0.7	3.2	0.9	3.8
I-Transport, storage	1.3	8.9	1.7	8.5	2.8	9.2	3.3	8.8
J-Financial intermediary	0.1	1.6	0.2	2.2	0.3	2.2	0.4	2.6
K-Real estate, renting and business activities	0.1	1.3	0.1	1.5	0.3	3.3	0.5	5.2
L- Public administration	1.4	9.4	1.4	8.6	1.0	5.6	0.9	4.4
M-Education	1.3	4.0	1.3	4.2	1.8	5.1	2.3	5.6
N-Health and Social work	0.3	1.9	0.3	1.6	0.4	1.9	0.5	2.3
O-Other service sectors	2.4	8.5	2.4	8.6	2.5	8.5	2.1	7.2
Total	100	100	100	100	100	100	100	100

*Source:* Authors' own calculation using NSS Employment and Unemployment Survey. The sample includes the age group 15 to 65 year who reported as employed in the principal activity status

**Table 3: Shift-share Analysis**

Categories	Period 1 (1983-1993)	Period 2 (1993-2004)	Period 3 (2004-2011)
<b><i>Non-routine manual</i></b>			
Total change	-0.63	1.94	-2.82
Industry change	2.30	0.05	2.62
Occupational change	-2.93	1.89	-5.44
<b><i>Routine manual</i></b>			
Total change	-2.31	-3.14	-1.51
Industry change	-2.19	-0.75	-0.52
Occupational change	-0.12	-2.40	-0.99
<b><i>Routine cognitive</i></b>			
Total change	0.28	-2.53	-6.17
Industry change	0.29	2.24	-1.94
Occupational change	-0.01	-4.77	-4.22
<b><i>Non-routine cognitive</i></b>			
Total change	2.66	3.74	10.50
Industry change	-0.40	-1.54	-0.15
Occupational change	3.06	5.27	10.65

*Source:* Authors' own calculation using NSS Employment and Unemployment Survey. The sample includes the age group 15 to 65 year who reported as employed in the principal activity status excluding agricultural sector.

**Table 4: Changes in Real Daily Wages across Occupational Categories**

Categories	Change in mean real daily wage		
	Period 1	Period 2	Period 3
<b><i>By task-based occupational groups</i></b>			
Non-routine manual	3.1	2.9	8.6
Routine manual	4.7	2.2	6.2
Routine cognitive	8.3	7.7	8.8
Non-routine cognitive	13.4	25.5	17.1
<b><i>By occupational quintiles</i></b>			
Quintile 1	2.3	3.6	6.5
Quintile 2	2.6	1.8	7.1
Quintile 3	4.1	1.9	6.3
Quintile 4	5.7	7.2	13.4
Quintile 5	12.5	23.5	29.0

*Source:* Authors' own calculation using NSS Employment and Unemployment Survey.

**Appendix:***Table A1: Classification of Task-based Occupation Categories*

<b>Task-based categories</b>	<b>Broad NCO 1968</b>	<b>Specific tasks</b>
Non-routine manual	5-Service Workers 9-Elementary Occupations	Non-methodical, flexible use of brain, eyes, hands and legs
Routine manual	7-Production and related workers, transport workers 8-Plant and Machine Operators and Assemblers	Repetitive works which involve systematic physical movement, use of fingers and hands
Routine cognitive	3- Clerical and related 4-Sales workers	Calculating, bookkeeping, correcting texts/data, and measuring following a well-defined method
Non-routine cognitive	0-1- Professional, technical and related 2-Administrative, executive and managerial	Analysing, interpreting, thinking creatively, guiding, directing, establishing relationship

Note: For a more detailed understanding of job-tasks refer to Acemoglu and Autor (2011) and Fernandez-Macias and Hurley (2016)

**Table A2: Largest Decrease and Increase in Employment Share in Jobs (in %)**

Industry	Occupation	Quintile	Change in % share
<b>Loss in employment share</b>			
<i>Period 1 (1983- 1993)</i>			
Textile manufacturing	Tailors and dress makers	1	-1.7
Other service	Sweepers, cleaners and related workers	2	-0.5
Manufacture of tobacco product	Bidi makers	1	-0.4
<i>Period 2 (1993-2004)</i>			
Manufacturing	Labourers	2	-1.1
Wholesale & Retail Trade	Merchants and shop keepers	2	-1.0
Other service	Labourers	2	-1.0
<i>Period 3 (2004-2011)</i>			
Transport	Transport Equipment Operators	4	-2.2
Manufacturing	Production and Related Workers	3	-1.3
Manufacturing	Spinners, Weavers, Knitting, and Related Workers	2	-1.3
<b>Increase in employment share</b>			
<i>Period 1 (1983- 1993)</i>			
Construction	Labourers	1	1.4
Manufacturing	Working Proprietors, Directors and Managers	5	0.5
Service	Working Proprietors, Directors and Managers	5	0.4
<i>Period 2 (1993-2004)</i>			
Textile manufacturing	Tailors and dress makers	1	1.8
Wholesale & Retail Trade	Salesmen, Shop Assistants and Demonstrators	2	1.1
Service	Working Proprietors, Directors and Managers	5	1.0
<i>Period 3 (2004-2011)</i>			
Wholesale & Retail Trade	Working Proprietors, Director & managers	5	5.1
Wholesale & Retail Trade	Salesmen, Shop assistants, & Related Workers	1	4.1
Manufacturing	Material Handling & Related Equipment Operators	2	2.9

*Source:* Authors' own calculation using NSS Employment and Unemployment Survey. The sample includes the age group 15 to 65 year who reported as employed in the principal activity status excluding agricultural sector.

**Table A3: Employment share in each of the skill quintiles by gender, caste, employment type, industry sector and level of education**

Components	Quintile 1		Quintile 2		Quintile 3		Quintile 4		Quintile 5	
	1983	2011	1983	2011	1983	2011	1983	2011	1983	2011
<b>Gender</b>										
Male	72.3	77.6	85.8	76.5	93.8	92.2	95.3	79.8	85.0	87.3
Female	27.7	22.4	14.2	23.5	6.3	7.8	4.7	20.2	15.1	12.7
<i>Average age (in year)</i>	33.3	36.4	33.9	34.8	33.9	36.5	34.8	37.7	36.7	40.0
<b>Caste</b>										
Sc/St	17.2	21.7	20.8	16.3	18.2	22.3	13.5	20.3	7.9	11.4
Others	82.8	78.3	79.2	83.8	81.8	77.7	86.5	79.7	92.1	88.6
<b>Employment type</b>										
Self-employed	41.6	34.2	41.6	22.0	27.2	29.6	17.5	21.0	14.9	47.1
Regular salaried	25.4	32.6	32.0	51.4	45.8	37.8	71.9	67.7	81.3	43.1
Casual labour	22.7	23.1	15.9	17.6	19.9	27.7	8.0	8.5	0.9	0.7
Unpaid family worker	10.3	10.2	10.5	9.0	7.1	4.9	2.7	2.9	3.0	9.0
<b>Industry sector</b>										
Manufacturing and Mining Quarrying	33.3	7.1	30.7	85.5	44.6	35.6	34.7	15.1	18.4	21.9
Construction	10.2	22.1	0.3	0.0	12.9	23.1	2.0	8.3	2.8	0.9
Service	56.5	70.8	69.0	14.5	42.5	41.3	63.3	76.6	78.8	77.2
<b>Level of education</b>										
Below primary	54.5	31.5	48.6	29.3	44.3	29.2	24.4	13.1	5.1	8.4
Primary completed	34.4	34.7	35.4	42.5	39.8	34.6	40.5	24.2	14.9	16.8
Secondary completed	9.7	15.9	12.4	16.9	13.4	20.3	28.2	20.4	41.2	18.3
Tertiary or above completed	1.5	17.9	3.7	11.2	2.4	15.8	6.9	42.3	38.9	56.6
Number of obs.	11,105	12,386	13,276	12,102	6,386	10,480	10,354	11,673	11,263	11,249

*Source:* Authors' own calculation using NSS Employment and Unemployment Survey. The sample includes the age group 15 to 65 year who reported as employed in the principal activity status excluding agricultural sector.

**Table A4: Employment share in each of the task-based occupation categories by gender, caste, employment type, industry sector and level of education**

Components	Non-routine manual		Routine manual		Routine cognitive		Non-routine cognitive	
	1983	2011	1983	2011	1983	2011	1983	2011
<b>Gender</b>								
Male	82.2	82.9	85.1	82.5	91.3	87.6	80.2	79.8
Female	17.9	17.1	14.9	17.5	8.7	12.4	19.8	20.2
<b>Average age (in year)</b>	34.0	37.4	34.4	38.2	34.6	38.3	35.7	38.4
<b>Caste</b>								
Sc/St	26.2	27.5	15.1	16.3	8.2	13.9	8.0	10.8
Others	73.8	72.5	84.9	83.7	91.8	86.1	92.0	89.3
<b>Employment type</b>								
Self-employed	25.0	18.7	27.4	28.7	37.3	32.1	30.9	48.1
Regular salaried	43.6	51.2	44.4	43.6	50.6	55.2	62.3	42.5
Casual labour	26.7	27.7	20.2	18.2	2.7	2.8	1.0	0.4
Unpaid family worker	4.8	2.5	8.1	9.6	9.4	9.9	5.8	8.9
<b>Industry sector</b>								
Manufacturing and Mining Quarrying	18.0	17.9	80.8	68.6	8.1	6.9	19.0	18.2
Construction	14.1	20.5	1.3	12.9	0.5	0.8	4.0	3.8
Service	67.5	61.3	17.8	18.4	91.0	92.2	76.7	77.5
<b>Level of education</b>								
Below primary	55.9	33.4	44.2	27.8	20.0	9.7	9.3	7.5
Primary completed	33.4	37.6	39.2	39.4	32.6	20.0	17.0	15.2
Secondary completed	9.4	23.6	15.1	19.9	31.0	37.4	35.7	29.4
Tertiary or above completed	1.4	5.4	1.6	12.9	16.5	32.9	38.1	47.9
Number of obs.	16,716	16,130	13,283	8,739	15,956	10,839	7,847	16,394

*Source:* Authors' own calculation using NSS Employment and Unemployment Survey. The sample includes the age group 15 to 65 year who reported as employed in the principal activity status excluding agricultural sector.