

The Inter-related Dynamics of Unemployment and Low-Wage  
Employment

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# The Inter-related Dynamics of Unemployment and Low-wage Employment

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## Abstract

This paper examines the extent of state dependence in unemployment and the role played in this by intervening low-wage employment. A range of dynamic random and fixed effects estimators are compared. Low-wage employment is found to have almost as large an adverse effect as unemployment on future prospects and the difference in their effects is found to be insignificant. Evidence is presented that low-wage jobs act as the main conduit for repeat unemployment and considerably increases its probability. Obtaining a higher-wage job reduces the increased risk of repeat unemployment to insignificance.

**JEL classification:** J64, J31, C25, C23.

**Key words:** unemployment dynamics, low-wage employment, state dependence, unobserved heterogeneity, dynamic random effects models, repeat unemployment.

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# 1 Introduction

Repeat unemployment is common: a significant proportion of the unemployed who get re-employed leave their jobs again relatively quickly.<sup>1</sup> As Heckman (2001) observes in his Nobel lecture, “a frequently noted empirical regularity in the analysis of unemployment data is that those who were unemployed in the past or have worked in the past are more likely to be unemployed (or working) in the future” (p. 706). Is this, he asks, “due to a causal effect of being unemployed (or working) or is it a manifestation of a stable trait?” There is also strong persistence in wages, and these dynamics are also linked. Those in low-wage jobs are more likely to become unemployed, and the unemployed are more likely to be low waged on re-entry to employment. This paper investigates these inter-related dynamics of unemployment and low-wage employment.

Several previous studies have investigated the extent of state dependence in employment or unemployment.<sup>2</sup> Heckman (1981a) found significant state dependence in the employment probabilities of older US married women (but rather less for younger women). More recently Hyslop (1999) also finds strong state dependence in employment for US married women for the 1980s. Corcoran and Hill (1985) however find that past unemployment does not increase the probability of current unemployment for prime age men once unobserved heterogeneity and data collection procedures have been allowed for.<sup>3</sup> For Britain, Narendranathan and Elias (1993) and Arulampalam et al. (2000) find strong state dependence in unemployment.<sup>4</sup> Similar has also been

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<sup>1</sup>Clark and Summers (1979) for the US and Layard et al. (1991) for the UK *inter alia*. About half of those leaving the unemployed claimant count in Britain return within a year (Sweeney, 1996).

<sup>2</sup>While evidence on each is clearly indicative about the other, they are not equivalent. Flinn and Heckman (1983) find unemployment and out of the labour force to be behaviourally distinct states in the context of transitions.

<sup>3</sup>Analyses of durations include Heckman and Borjas (1980) and Lynch (1989), who find no evidence that previous occurrences or durations of unemployment affect the duration of current unemployment spells of US youths, and Omori (1997), who in contrast finds that an increase in the duration of previous non-employment lengthens the duration of current non-employment.

<sup>4</sup>For dependence between durations however, Lynch (1985) finds the length of previous unemployment spells (if any) not to have a significant effect on current duration of unemployment for British youths. Gregg (2001), examining dependence over a longer time frame, finds that early cumulated experience of unemployment has a significant effect on unemployment experience later in life.

found for Germany (Flaig et al., 1993, Muhleisen and Zimmermann, 1994) and Holland (Frijters et al., 2000) among other countries.

Much of the evidence indicates that experiencing unemployment makes future unemployment more likely. However we know little about the mechanism that lies behind this state dependence. The evidence presented in this paper suggests that an important part of the reason is the quality of the jobs taken by those who move into employment, which tend to be low paid and unstable. Thus a fuller picture of the dynamics of unemployment is provided by examining it in conjunction with the type of job taken when an exit from unemployment occurs. There is also evidence of persistence in low pay,<sup>5</sup> and of a link between them giving a cycle of unemployment and low-wage employment (Stewart, 1999).<sup>6</sup>

State dependence in unemployment is generally viewed as resulting from the non-accumulation of new (and the deterioration of existing) human capital during an unemployment spell and from adverse signalling. Low-wage jobs may also not augment human capital and hence have similar adverse effects to unemployment. The distinction between low- and higher-wage jobs is one dimension of the “good” and “bad” jobs distinction (Burtless et al., 1990, Acemoglu, 2001). Layard et al. (1990) argue that “employers offering good jobs may well use a person’s current position as a screening device. While unemployment is a bad signal, being in a low-quality job may well be a worse one” (p. 249).<sup>7</sup> McCormick (1990) terms such jobs “stigmatized” and argues that, faced by uncertainty about worker quality, firms use type of job held, alongside unemployment duration (Blanchard and Diamond, 1994), as a cheap indicator of future productivity. This paper examines the extent to which “bad” jobs have adverse effects on future employment prospects, alongside those of unemployment,

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<sup>5</sup>See Stewart and Swaffield (1999). There is also an extensive literature on wage persistence and wage dynamics in general, not focusing specifically on the bottom end of the distribution. See Moffitt and Gottschalk (1993), Baker (1997) and Dickens (2000) for recent contributions.

<sup>6</sup>There is considerable US evidence of significant long-lasting earnings losses associated with job displacement (e.g. Jacobson et al., 1993, Kletzer, 1998). Gregg and Wadsworth (2000) and Gregory and Jukes (2001) find a negative impact of unemployment on subsequent earnings for Britain.

<sup>7</sup>Such effects may also result from efficiency wage, insider outsider, or segmented labour market models.

and the extent to which they act as the conduit to repeat unemployment.<sup>8</sup>

This paper uses a discrete time framework to analyze the inter-related dynamics of unemployment and low-wage employment. While a continuous time multi-spell duration model might be a preferable framework to analyze unemployment alone, since the central focus here is the relationship with (low) wages, and since the dataset used (in common with others) provides wage information only at the interview point for each annual wave of the panel, a discrete time framework is adopted.

The central econometric issue in the dynamic models used is that of unobserved heterogeneity and initial conditions. The paper addresses this in a number of ways and presents and compares the estimates from a number of alternative estimators to assess the robustness of the results. A range of dynamic random effects probit model estimators is used. Both normal heterogeneity and a semi-parametric discrete mixture are used. Models with autocorrelated errors, with bivariate random effects and with random effects on slope as well as intercept, estimated by Maximum Simulated Likelihood, are also considered. The dynamic random effects probit model estimators are also compared with various GMM estimators in the context of a linear probability model, which handle unobserved heterogeneity in a less restrictive way.

The estimates show strong agreement between the estimators used. Significant state dependence in unemployment is found. Low-wage employment is found to have almost as large an adverse effect as unemployment on the probability of future unemployment, and the effects are insignificantly different from one another. In addition, low-wage jobs are found to act as the main conduit for repeat unemployment, those who get a better job reduce the impact of past unemployment to insignificance.

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<sup>8</sup>The link between low-wage employment and unemployment may also be related to unemployment benefits and relative incentives, since low-wage workers receive a higher replacement rate when unemployed (providing they qualify for benefits). While this is unlikely to influence the probability of entering unemployment, since those who quit do not receive unemployment benefit in the short-run, it may mean that the incentive to leave unemployment is lower for low-wage workers.

## 2 Data description

The data used in the paper are from the first six waves (1991–1996) of the British Household Panel Survey (BHPS).<sup>9</sup> The BHPS contains a nationally representative sample of households whose members are re-interviewed each year.<sup>10</sup> The sample used in this paper is restricted to those who were in the labour force (employed or unemployed) at the time of interview. The starting sample contains 23,491 observations on 4,739 individuals and forms an unbalanced panel. 3,060 of these individuals are observed in the labour force in all 6 waves.

The unemployment indicator used is constructed on the basis of the ILO/OECD definition of unemployment. Under this definition a person is unemployed if he or she does not have a job, but had looked for work in the past four weeks and is available for work. The probabilities of unemployment (both unconditional and conditional on status at  $t-1$ ) over waves 2–6 (1992–1996) of the sample for various groups are presented in Table 1. The raw *unconditional* probability of being unemployed at a point in time in this sample is 4.4%.<sup>11</sup> Columns 2 and 3 of the table give conditional probabilities by status at  $t-1$ , i.e. at the previous interview roughly 12 months previously.<sup>12</sup> The first row of the table shows that there is considerable state dependence in unemployment in the raw data: the probability of being unemployed at  $t$  is much higher for those unemployed at  $t-1$ . Someone unemployed at  $t-1$  is more than 20 times as likely to be unemployed at  $t$  as someone employed at  $t-1$ .

Part, or even all, of the persistence exhibited in the first row of Table 1 could be due to heterogeneity. The probability of unemployment is higher for the young, for those with less education, for those with poor health, etc. Even if there were no structural

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<sup>9</sup>All time points are therefore prior to the introduction of the UK national minimum wage.

<sup>10</sup>See Taylor (1996) for details. The sample used here contains only Original Sample Members, is restricted to those aged between 18 and the state retirement age (65 for men and 60 for women) and excludes full-time students.

<sup>11</sup>Conditional on being in the labour force (i.e. either employed or unemployed) at  $t$ , but unconditional on status at  $t-1$ .

<sup>12</sup>72% of the pooled sample are interviewed within 30 days of the anniversary of the previous interview, 91% within 2 months.

persistence for individuals, this heterogeneity would cause the group of individuals unemployed at  $t-1$  to have a higher aggregate probability of unemployment at  $t$  than those who were employed.

The remaining rows of Table 1 present unemployment probabilities (unconditional and conditional) for various subgroups of the sample distinguished by gender, education, experience, marital status, health, area of residence, and demand conditions in the local labour market (factors likely to influence the probability of unemployment and suitable variables for the models later in the paper.) The difference between the probabilities conditional on status at  $t-1$  is evident within all subgroups.

The data also exhibits considerable persistence in wages and the aggregate dynamic processes are inter-related: the current probability of each depends on the past occurrence of the other. The role of low-wage employment is a focus of this paper. If those employed at  $t-1$  (column 2 of Table 1) are partitioned into those with a low wage (below £3.50 per hour in 1997 terms<sup>13</sup>) and those with a higher wage, the conditional probability of being unemployed at  $t$  is 0.056 for the low-wage group and 0.020 for the higher-wage group. Employees with a low-wage at  $t-1$  are 2.7 times as likely to be unemployed at  $t$  as those who were higher paid at  $t-1$ . Compared with the pairs of rows in column 2, a low wage at  $t-1$  has a considerably more adverse effect on the probability of unemployment at  $t$  than the characteristics considered in Table 1. Those unemployed at  $t-1$  are also nearly three times as likely to be low wage if employed at  $t$  as those employed at  $t-1$ . There is therefore considerable cross-persistence in the aggregate data. Table 2 summarizes the definitions of these two variables and also those for the main explanatory variables used in the analysis and presents summary statistics (means and standard deviations) for these variables.

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<sup>13</sup>Wages throughout the paper are adjusted to April 1997 using the Average Earnings Index.

### 3 Models and estimators

This paper uses a range of dynamic models and estimators to model the probability of unemployment, both singly and jointly with the probability of low-wage employment. The models include the previous state to allow for state dependence. An important focus is the treatment of unobserved heterogeneity and initial conditions. If the unobserved heterogeneity exhibits persistence over time, then ignoring it will lead to an overstatement of the true state dependence in unemployment.

#### 3.1 A dynamic random effects probit model

The following dynamic reduced form model for unemployment is specified:

$$y_{it} = \mathbf{1}(x'_{it}\beta + \gamma y_{it-1} + \varepsilon_i + u_{it} > 0) \quad (i = 1, \dots, N; t = 2, \dots, T) \quad (1)$$

where  $y_{it}$  is the indicator variable for being unemployed,  $x_{it}$  is a vector of explanatory variables and  $u_{it} \sim N(0, \sigma_u^2)$ . The subscript  $i$  indexes individuals and  $t$  time periods.  $N$  is large, but  $T$  is small and fixed, so asymptotics are on  $N$  alone. Although the  $u_{it}$  are assumed *iid*, the composite error term will be correlated over time due to the individual-specific time-invariant  $\varepsilon_i$  terms. The standard uncorrelated random effects model also assumes  $\varepsilon_i$  uncorrelated with  $x_{it}$ . Alternatively, following Mundlak (1978) and Chamberlain (1984), correlation between  $\varepsilon_i$  and the observed characteristics is allowed by assuming a relationship of the form:  $\varepsilon_i = \bar{x}'_i a + \alpha_i$ , where  $\alpha_i \sim iidN(0, \sigma_\alpha^2)$  and independent of  $x_{it}$  and  $u_{it}$  for all  $i, t$ . Thus the model may be written as:

$$y_{it} = \mathbf{1}(x'_{it}\beta + \gamma y_{it-1} + \bar{x}'_i a + \alpha_i + u_{it} > 0) \quad (i = 1, \dots, N; t = 2, \dots, T) \quad (2)$$

The individual-specific random effects specification adopted implies that the correlation between  $v_{it} = \alpha_i + u_{it}$  in any two (different) periods will be the same:  $\lambda = Corr(v_{it}, v_{is}) = \sigma_\alpha^2 / (\sigma_\alpha^2 + \sigma_u^2)$  for  $t, s = 2, \dots, T; t \neq s$ . Estimation requires an assumption about the relationship between the initial observations,  $y_{i1}$ , and  $\alpha_i$ . If the initial conditions are taken to be exogenous, appropriate if the start of the process coincides with the start of the observation period for each individual, the likelihood

decomposes and a standard random effects probit program can be used. If the initial conditions are correlated with the  $\alpha_i$ , as would be expected in the current context, this method of estimation overstates state dependence (e.g. Chay and Hyslop, 2000).

### 3.2 Heckman's estimator

The approach to the initial conditions problem proposed by Heckman (1981b) involves specifying a linearized reduced form equation for the initial period:

$$y_{i1} = \mathbf{1}(z'_{i1}\pi + \zeta_i > 0) \quad (3)$$

where  $z_{i1}$  includes  $x_{i1}$  and exogenous instruments and  $\zeta_i$  is correlated with  $\alpha_i$ , but uncorrelated with  $u_{it}$  for  $t \geq 2$ . Using an orthogonal projection, it can be written as:  $\zeta_i = \theta\alpha_i + u_{i1}$ , with  $\alpha_i$  and  $u_{i1}$  independent of one another. It is also assumed that  $u_{i1}$  satisfies the same distributional assumptions as  $u_{it}$  for  $t \geq 2$ .<sup>14</sup> The linearized reduced form for the initial period is therefore specified as

$$y_{i1} = \mathbf{1}(z'_{i1}\pi + \theta\alpha_i + u_{i1} > 0) \quad (4)$$

Since  $y$  is binary, a normalization is required. A convenient one is  $\sigma_u^2 = 1$ . The outcome probabilities and likelihood for a random sample are then

$$P_{it}(\alpha^*) = \begin{cases} \Phi [(x'_{it}\beta + \gamma y_{it-1} + \bar{x}'_i a + \sigma_\alpha \alpha^*)(2y_{it} - 1)] & \text{for } t \geq 2 \\ \Phi [(z'_{i1}\pi + \theta\sigma_\alpha \alpha^*)(2y_{i1} - 1)] & \text{for } t = 1 \end{cases} \quad (5)$$

$$L = \prod_{i=1}^N \int_{\alpha^*} \left\{ \prod_{t=2}^T P_{it}(\alpha^*) \right\} dF(\alpha^*) \quad (6)$$

where  $F$  is the distribution function of  $\alpha^* = \alpha/\sigma_\alpha$  and  $\sigma_\alpha = \sqrt{\lambda/(1-\lambda)}$ . If  $\alpha$  is taken to be normally distributed, the integral over  $\alpha^*$  can be evaluated using Gaussian–Hermite quadrature (Butler and Moffitt, 1982).

### 3.3 Wooldridge's CML estimator

The Heckman estimator approximates the joint probability of the full observed  $y$  sequence. Wooldridge (2005) has proposed an alternative Conditional Maximum Likelihood (CML) estimator that considers the distribution conditional on the initial period

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<sup>14</sup>Any difference in error variance will be captured in  $\theta$ .

value (and exogenous variables). Rather than modelling the density of  $(y_{i1}, \dots, y_{iT})$  given  $x_i$ , Wooldridge suggests modelling the density of  $(y_{i2}, \dots, y_{iT})$  conditional on  $(y_{i1}, x_i)$ . This produces a very simple estimation method which has the advantage that it can be implemented with standard random effects probit software.<sup>15</sup>

The estimator can be viewed as simply using a different approximation which has computational advantages. Specifying a model for  $y_{i1}$  given  $x_i$  and  $\alpha_i$  is replaced by specifying one for  $\alpha_i$  given  $y_{i1}$  and  $x_i$ . The model for  $\alpha_i$  is specified in its simplest form as  $\alpha_i = a_0 + a_1 y_{i1} + \xi_i$ . (The Mundlak specification above has already incorporated  $\bar{x}_i$ .) Substituting into equation (2) gives

$$y_{it} = \mathbf{1}(x'_{it}\beta + \gamma y_{it-1} + a_0 + a_1 y_{i1} + \bar{x}'_i a + \xi_i + u_{it} > 0) \quad (7)$$

The estimates presented here also follow Wooldridge's suggestion of allowing a more flexible conditional mean by including interactions between  $y_{i1}$  and  $\bar{x}_i$ .

### 3.4 A discrete distribution for the unobserved heterogeneity

Both the Heckman and Wooldridge estimators are potentially sensitive to the normality assumption on the individual effects. An alternative specification, useful for assessing this sensitivity, is to model the unobserved heterogeneity using a discrete mass point distribution. In this specification the distribution of  $\alpha_i$  is taken to have mass points  $\alpha^{(j)}$  ( $j = 1, \dots, J$ ) with corresponding probabilities  $w_j$  satisfying  $0 \leq w_j \leq 1 \quad \forall j$  and  $\sum_{j=1}^J w_j = 1$ . The outcome probabilities and likelihood are

$$P_{it}(\alpha) = \begin{cases} \Phi [(x'_{it}\beta + \gamma y_{it-1} + \bar{x}'_i a + \alpha)(2y_{it} - 1)] & \text{for } t \geq 2 \\ \Phi [(z'_{i1}\pi + \theta\alpha)(2y_{i1} - 1)] & \text{for } t = 1 \end{cases} \quad (8)$$

$$L = \prod_{i=1}^N \left\{ \sum_{j=1}^J w_j \left[ \prod_{t=1}^T P_{it}(\alpha^{(j)}) \right] \right\} \quad (9)$$

### 3.5 Autocorrelated errors

Autocorrelation in the  $u_{it}$ , perhaps reflecting correlation between transitory shocks, complicates estimation considerably. Extension of the Heckman estimator to this case

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<sup>15</sup>For example, xtprobit in Stata. This is in contrast to the Heckman estimator described above and the various estimators described in sections 3.4–3.7 below, which require specially written programs.

requires the evaluation of T-dimensional integrals of Normal densities. Simulation estimators provide a feasible way to address this problem. A Maximum Simulated Likelihood (MSL) estimator based on the GHK algorithm (see for example Keane, 1994) is used in this paper. MSL provides a consistent estimator of the parameters as the number of simulation draws tends to infinity. In practice Monte Carlo evidence suggests that a relatively small number of draws is sufficient (e.g. Hyslop (1999), App. 2). Train (2003) shows that the number of draws required can be further reduced (by a factor of 10 or more) by using Halton sequences. These provide better coverage than standard random draws and negative correlation results in variance reduction. There is now considerable evidence for their greater efficiency (Train, 2003).

The model is as above but with  $u_{it}$  following an AR(1) process, with parameter  $\rho$ .  $\Omega$ , the covariance matrix of  $v_i = (v_{i1}, \dots, v_{iT})'$  is now a function of  $\lambda$ ,  $\theta$  and  $\rho$ . The error vector can be written  $v_i = C\eta_i$  with  $\eta_i \sim N(0, I)$  and  $C$  the lower-triangular Cholesky decomposition of  $\Omega$ . The equations can therefore be written

$$y_{it} = \mathbf{1}(\mu_{it} + \sum_{j=1}^t c_{tj}\eta_{ij} > 0) \quad (10)$$

where  $\mu_{it} = x'_{it}\beta + \gamma y_{it-1} + \bar{x}'_i a$  for  $t \geq 2$  and  $\mu_{i1} = z'_{i1}\pi$ . The GHK algorithm uses the fact that the probability of an observed sequence of  $y$ s can then be written as the product of recursively defined conditional probabilities. Simulation of the probabilities requires draws from a truncated Normal. If  $\xi_{it}$  is a draw from a standard uniform distribution, then these are constructed as  $\Phi^{-1}[(1 - \xi_{it})\Phi(L_{it}) + \xi_{it}\Phi(U_{it})]$ , where  $(L_{it}, U_{it}) = (-a_{it}, \infty)$  if  $y_{it} = 1$  or  $(-\infty, -a_{it})$  if  $y_{it} = 0$ . The steps in the GHK simulator for this model are therefore: (1) Calculate  $a_{i1} = \mu_{i1}/c_{11}$ . (2) Draw  $\xi_{i1}$  from a standard uniform and calculate  $\eta_{i1}^r = \Phi^{-1}[(1 - \xi_{i1}^r)\Phi(L_{i1}) + \xi_{i1}^r\Phi(U_{i1})]$  and  $a_{i2}^r = (\mu_{i2} + c_{21}\eta_{i1}^r)/c_{22}$ . (3) Draw  $\xi_{i2}^r$  from a standard uniform and calculate  $\eta_{i2}^r = \Phi^{-1}[(1 - \xi_{i2}^r)\Phi(L_{i2}^r) + \xi_{i2}^r\Phi(U_{i2}^r)]$  and  $a_{i3}^r = (\mu_{i3} + c_{31}\eta_{i1}^r + c_{32}\eta_{i2}^r)/c_{33}$ . Repeat this step successively for the remaining time periods. The simulated likelihood is given by

$$L^* = \prod_{i=1}^N \left\{ \frac{1}{R} \sum_{r=1}^R \left[ \Phi((2y_{i1} - 1)a_{i1}) \prod_{t=2}^T \Phi((2y_{it} - 1)a_{it}^r) \right] \right\} \quad (11)$$

### 3.6 Bivariate random effects models

The model of Section 3.1 can be extended to allow correlated random effects on two endogenous variables (e.g. unemployment and low-wage employment). The model used here is a modified version of that used by Alessie et al. (2005). Let  $y_{1it} = 1$  if individual  $i$  is unemployed at  $t$  and  $= 0$  if employed. Let  $y_{2it} = 1$  if  $i$  is in low-wage employment at  $t$  and  $= 0$  otherwise. The model for  $t = 2, \dots, T$  is specified as

$$y_{1it} = \mathbf{1}(x'_{1it}\beta_1 + \gamma_{11}y_{1it-1} + \gamma_{12}y_{2it-1} + \alpha_{1i} + u_{1it} > 0) \quad (12)$$

$$y_{2it} = \mathbf{1}(x'_{2it}\beta_2 + \gamma_{21}y_{1it-1} + \gamma_{22}y_{2it-1} + \alpha_{2i} + u_{2it} > 0) \text{ if } y_{1it} = 0 \quad (13)$$

The time-means,  $\bar{x}_i$ , have been subsumed into the  $x$ -vectors to simplify notation. The errors  $(u_1, u_2)$  are assumed independent over time and jointly normally distributed with unit variances and correlation  $\rho_u$ . The random effects  $(\alpha_1, \alpha_2)$  are assumed jointly normally distributed with variances  $\sigma_1^2$  and  $\sigma_2^2$  and correlation  $\rho_\alpha$ .

If  $\gamma_{12} = 0$ , equation (12) can be considered on its own and  $(\beta_1, \gamma_{11}, \sigma_1)$  estimated consistently by the Heckman estimator. If  $\gamma_{12} \neq 0$ , but  $\rho_u = \rho_\alpha = 0$ , then  $y_{2it-1}$  is weakly exogenous in (12), which can again be considered on its own and  $(\beta_1, \gamma_{11}, \gamma_{12}, \sigma_1)$  estimated consistently by the Heckman estimator with  $y_{2it-1}$  included as a (weakly exogenous) regressor. In the cross-correlated case the bivariate model of this section is required.

The likelihood function is given by

$$L = \prod_{i=1}^N \int_{\alpha_2} \int_{\alpha_1} P_i(\alpha_1, \alpha_2) f_i(\alpha_1, \alpha_2) d\alpha_1 d\alpha_2 \quad (14)$$

where  $f$  is the joint density (bivariate normal) of  $(\alpha_1, \alpha_2)$  and  $P_i$  is the joint probability of the observed binary sequence for individual  $i$  (as a function of the random effects):

$$P_i(\alpha_1, \alpha_2) = \prod_{t=1}^T \{y_{1it}\Phi(\mu_{1it}) + (1 - y_{1it})\Phi_2(-\mu_{1it}, q_{2it}\mu_{2it}; -q_{2it}\rho_u)\} \quad (15)$$

where  $q_{2it} = (2y_{2it} - 1)$ ,  $\Phi_2$  is the cumulative bivariate normal distribution function,  $\mu_{jit} = x'_{jit}\beta_j + \gamma_{j1}y_{1it-1} + \gamma_{j2}y_{2it-1} + \alpha_{ji}$  for  $j = 1, 2$  and  $t \geq 2$  and an equivalent reduced

form approximation for period 1 as in Section 3.2. The model is estimated by MSL. Modified versions of this bivariate random effects model are also used to (i) address the distinction between quits and layoffs, and (ii) distinguish between continuing spells of unemployment and repeat or new unemployment spells. Both these applications require only minor definitional modifications to the model described above.

### 3.7 Heterogeneity in state dependence

A different bivariate random effects model that allows heterogeneity in a slope coefficient is also used. The model in Section 3.1 assumes a constant state dependence parameter,  $\gamma$ . A potentially useful generalization allows heterogeneity in this effect, possibly correlated with the heterogeneity in the intercept. This model is specified as

$$y_{it} = \mathbf{1}(x'_{it}\beta + (\gamma + \alpha_{2i})y_{it-1} + \alpha_{1i} + u_{it} > 0) \quad (16)$$

The model is estimated by MSL, with simulator as for the previous model and probabilities of observed sequences given by

$$P_i(\alpha_1, \alpha_2) = \prod_{t=1}^T \{y_{it}\Phi(\mu_{it}) + (1 - y_{it})\Phi(-\mu_{it})\} \quad (17)$$

where  $\mu_{it} = x'_{it}\beta + (\gamma + \alpha_{2i})y_{it-1} + \bar{x}'_i a + \alpha_{1i}$  for  $t \geq 2$  and with an equivalent approximation to the reduced form for the first period.

### 3.8 GMM estimation of a DLP model

The dynamic random effects probit models in the previous subsections require an auxiliary distributional assumption on the individual-specific effects. This subsection considers a GMM estimator, in the context of a dynamic linear probability (DLP) model, not requiring such an assumption. It can be viewed as semi-parametric, being non-parametric for the individual-specific effects. The model is specified as:

$$y_{it} = x'_{it}\delta_1 + \delta_2 y_{it-1} + f_i + g_t + \omega_{it} \quad (t = 2, \dots, T \text{ and } i = 1, \dots, N) \quad (18)$$

Differencing removes the individual-specific effects:

$$\Delta y_{it} = \Delta x'_{it}\delta_1 + \delta_2 \Delta y_{it-1} + \Delta g_t + \Delta \omega_{it} \quad (t = 3, \dots, T \text{ and } i = 1, \dots, N) \quad (19)$$

Even if the  $\omega_{it}$  are serially independent,  $\Delta y_{it-1}$  and  $\Delta \omega_{it}$  will be correlated and OLS applied to this differenced equation biased and inconsistent. A range of Instrumental Variable estimators have been proposed to provide consistent estimation. The now commonly used Arellano and Bond (1991) GMM estimator, involving a different number of instruments in each time period, is based on the moment conditions

$$E(y_{it-s}\Delta\omega_{it}) = 0, \quad \text{for } t = 3, \dots, T \text{ and } s \geq 2. \quad (20)$$

This gives  $(T - 1)(T - 2)/2$  orthogonality conditions (= 10 in the current context). This estimator provides efficiency gains over the simpler IV estimators proposed by Anderson and Hsiao (1981), which use for example  $y_{it-2}$  or  $\Delta y_{it-2}$  to instrument  $\Delta y_{it-1}$ . The results for these estimators are examined for comparison below. The consistency of all these estimators requires the  $\omega_{it}$  to be serially uncorrelated. The Arellano and Bond (1991) test on the second order residual correlation coefficient is used below, along with a Sargan test of the over-identifying restrictions.

For situations where  $T$  is small and  $\delta_2$  large Blundell and Bond (1998) propose a “system” GMM estimator based on stacking equations in first differences and equations in levels, with The Arellano-Bond instruments used for the first-differenced equations and  $\Delta y_{i2}, \dots, \Delta y_{iT-1}$  used as instruments for the levels equations. System GMM estimates are also examined below for robustness.

## 4 Empirical results

### 4.1 Random effects probit estimates

Estimates of the dynamic random effects probit model for the probability of being unemployed using the Heckman estimator are given in Column 2 of Table 3. The  $x$ -vector contains the variables listed in Table 2 plus year dummies. The model also contains means over time for each time-varying variable (as specified in Section 3.1). The corresponding pooled probit model (without random effects) estimated on the same sample is given in the first column for comparison. Parental variables and

pre-first-wave variables related to labour market entry are used as instruments.<sup>16</sup> In the estimated linearized reduced form for the initial condition this set of instruments (i.e. the variables in  $z$  excluding the period 1 values of the  $x$  variables) are jointly highly significant.<sup>17</sup> Indicators for unemployment and low wage at  $t-1$  are included, with those with a higher wage being the base group. In the context of the bivariate framework of Section 3.6 these estimates assume independence.

The dynamic random effects probit model and the pooled probit model involve different normalizations.<sup>18</sup> For comparisons the former needs to be multiplied by an estimate of  $\sigma_u/\sigma_v = \sqrt{1-\lambda}$ . The scaled coefficient estimate on unemployment at  $t-1$  in Column 2 is 1.01. Compared with the pooled probit estimate, the estimate of  $\gamma$  is reduced by almost half in the random effects model, but remains strongly significant.

Those who are unemployed at  $t-1$  and again at  $t$  consist of two rather different groups. First there are those for whom the two points in time are part of a continuing spell without employment. Second there are those who have an intervening spell of employment (or possibly more than one), but then are unemployed again at  $t$ . This second category is what might be labelled *repeat unemployment*. The implications of continuing spells and repeat unemployment are very different.<sup>19</sup>

This distinction can be considered in the framework of the bivariate model of Section 3.6. The three categories are employment, continuing unemployment, and repeat unemployment. The model is given by equations (12) and (13), but with dependent variables defined as  $y_{1i} = 1$  if individual  $i$  is unemployed in a continuing spell, and

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<sup>16</sup>Specifically dummy variables for father's broad SEG at the time the respondent was 14 (together with dummies for father not working and father deceased), similar variables in relation to the respondent's mother at the same date, an indicator for whether or not the first labour market spell after leaving full-time education was an employment spell, dummy variables for the broad SEG of the first job held (after leaving full-time education), an indicator of whether this first job was a temporary job, and an indicator of whether the individual left this first job due to redundancy.

<sup>17</sup>A  $\chi^2(13)$  Wald test statistic of 91.8, giving a p-value  $<0.0001$ .

<sup>18</sup>See Arulampalam (1999). The random effects probit estimates are normalized on  $\sigma_u^2 = 1$ , while the pooled probit estimates are normalized on  $\sigma_v^2 = 1$ . Thus random effects probit estimation provides an estimate of  $\gamma/\sigma_u$ , while pooled probit estimation provides an estimate of  $\gamma/\sigma_v$ .

<sup>19</sup>Ellwood (1982) analysed the problem caused by continuing spells when the observation period does not correspond to the decision-making period for the economic agents. Ellwood's criticism is addressed at models with a dependent variable defined as whether the individual was unemployed at any point in a period (e.g. during the past year). As Ellwood points out, "one way to minimize these problems is to use point in time sampling" (page 363) as in the data used here.

$y_{2i} = 1$  if individual  $i$  is unemployed in a new spell. In the case of independence, the equation for  $y_2$  can be estimated on its own on the sample excluding continuing spells, the selection involved is exogenous, and the Heckman estimator of Section 3.2 can be used. The results are given in the fourth column of Table 3. The pooled probit estimates are given in column 3 for comparison. For comparability with the corresponding models in the first two columns they are under the restriction  $\gamma_{21} = \gamma_{22}$ . Excluding continuing spells cuts the scaled estimate of the coefficient on lagged unemployment by over two-thirds and that on lagged low wage by over one-third, although both remain significantly greater than zero.<sup>20</sup>

A bivariate model without independence imposed was also estimated (by MSL) to address the possible endogenous selection of excluding continuing spells from the estimates in column 4 of the table.<sup>21</sup> The coefficients on lagged unemployment and lagged low wage are similar to those in column 4 of Table 3 and the model does not reject independence.

There are a number of ways in which the partial, or marginal, effect of  $y_{it-1}$  on  $P(y_{it} = 1)$  can be estimated for models and estimators of this type. The method used here is based on estimates of counter-factual outcome probabilities taking  $y_{t-1}$  as fixed at 0 and fixed at 1, and evaluated at  $x_{it} = \bar{x}$ .<sup>22</sup>

$$\hat{p}_j = \frac{1}{N} \sum_{i=1}^N \Phi \left\{ (\bar{x}'\hat{\beta} + \hat{\gamma}_j + \bar{x}'_i\hat{a})(1 - \hat{\lambda})^{1/2} \right\}, \quad \hat{p}_0 = \frac{1}{N} \sum_{i=1}^N \Phi \left\{ (\bar{x}'\hat{\beta} + \bar{x}'_i\hat{a})(1 - \hat{\lambda})^{1/2} \right\}$$

Two comparisons are particularly useful for discussion: the *average partial effects* (APE) =  $\hat{p}_j - \hat{p}_0$ , and the *predicted probability ratios* (PPR) =  $\hat{p}_j/\hat{p}_0$ .

Table 3 gives the three estimated probabilities, together with the APEs and the PPRs, for each model. When continuing spells are included, the pooled probit model

<sup>20</sup>The scaled estimates are 0.322 for lagged unemployment and 0.161 for lagged low wage. The fall in the former contrasts with Arulampalam et al. (2000), who retain those in a different unemployment spell but without any intervening employment and find a smaller fall. Corcoran and Hill (1980) find this data “overlap”, as they term it, an important contributory factor to US aggregate persistence.

<sup>21</sup>The results are given in the working paper version of this paper (Stewart, 2005). The specification of the full model has to be modified slightly, since  $y_{1t-1} = y_{2t-1} = 0$  implies  $y_{it} = 0$  (continuing unemployment requires unemployment at t-1). Inclusion of both would result in a “perfect classifier”. Either  $\gamma_{11}$  or  $\gamma_{12}$  must therefore be set to zero.

<sup>22</sup>Feedback from  $y_{t-1}^0 = 0/1$  to  $\alpha$  is explicitly excluded in this counter-factual calculation.

gives an APE of unemployment at  $t-1$  of 0.42, only a slight reduction on the raw difference in conditional probabilities. The Heckman estimator of the random effects model reduces this APE by about two-thirds: to 0.15, and the PPR similarly. When continuing spells are excluded, the Heckman estimator of the random effects model reduces the APE by even more in proportional terms: from 0.13 to 0.035. Excluding continuing spells (and allowing for the initial conditions) reduces the degree of persistence exhibited considerably, but it remains significant. An individual with a given set of characteristics (observed and unobserved) is about twice as likely to be unemployed at  $t$  if they had been unemployed at  $t-1$  as if they had been employed and higher wage at  $t-1$ . They are 1.4 times as likely if they had been low wage at  $t-1$  as if they had been higher wage. Hence they are also 1.4 times as likely if they had been unemployed as if they had been low wage.

The coefficients on the indicator variables for being unemployed at  $t-1$  and being in a low wage job at  $t-1$  in column 4 are not significantly different from one another at conventional significance levels.<sup>23</sup> One cannot reject the hypothesis that the adverse effects of being unemployed at  $t-1$  and of being in a low wage job at  $t-1$  on the probability of being unemployed at  $t$  (excluding those continuously unemployed) are equal to one another.<sup>24</sup>

Looking at the impact of the exogenous variables, education has a significant negative effect when continuing spells are included, but not when they are excluded. There is a U-shaped experience profile, a lower probability for women and a higher probability for those with health problems. The UV ratio in the individual's TTWA is the only variable whose time-mean has a significant effect. Permanently living in a TTWA with a higher UV ratio brings a higher probability of unemployment. However there is an offsetting effect in the short-run.

The cross-period correlation for the composite error term ( $\lambda$ ) is estimated as 0.38

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<sup>23</sup>The Wald test of their equality gives a  $\chi^2(1)$  statistic of 1.56 (p-value = 0.21).

<sup>24</sup>The effects on the probability of being on a low wage at  $t$  (given employment) of being unemployed at  $t-1$  and of being on a low wage at  $t-1$  are also insignificantly different from one another.

when continuing spells are included and 0.26 when excluded. This is also the proportion of the error variance due to the individual-specific effects. The hypothesis  $\theta = 0$ , exogeneity of the initial condition, is strongly rejected. Rather the estimate of  $\theta$  is close to, and insignificantly different from, 1. The impact of the individual effects in the linearized reduced form for the initial period is not significantly different from the impact in the structural form for periods 2–6.

Pearson goodness-of-fit statistics are also presented for each of the estimated models, calculated from the actual and predicted frequencies of all possible binary employment sequences of length 6.<sup>25</sup> The statistic is calculated as

$$GoF = \sum_{s=1}^{64} \frac{(n_s - \hat{n}_s)^2}{\hat{n}_s}$$

where  $n_s$  and  $\hat{n}_s$  are respectively the observed and predicted frequencies of the  $s$ th cell. The goodness-of-fit statistics in Table 3 indicate a poor fit to the observed sequences for the pooled probit model, but a much improved fit for the Heckman estimator of the random effects probit model. If the Pearson statistic is compared with the  $\chi^2(63)$  distribution (i.e. not corrected for estimated parameters), it indicates a reasonably good fit for this latter model in both columns 2 and 4.

The distinction between quits and layoffs was also examined to investigate to what extent the state dependence in the models in Table 3 might be due to individuals leaving jobs voluntarily. This can be considered in the bivariate random effects framework described in Section 3.6. The three states are unemployment entered as a quit, layoff and employment. The model is given by equations (12) and (13), but with the dependent variables defined as  $y_{1i} = 1$  if individual  $i$  quit into unemployment, and  $y_{2i} = 1$  if individual  $i$  was laid off. In the case of independence, with the selection exogenous, the Heckman estimator can be used on the sample who do not quit. This gives an estimate of  $\gamma$  very similar to (and in fact slightly larger than) that in column 4 of Table 3. The potentially endogenous selection in this is addressed by

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<sup>25</sup>Hyslop (1999) groups cells to avoid very low predicted frequencies, found to be a problem with his data. This is not found to be a problem here. None of the predicted frequencies are below 0.1 for the models of interest. The GoF statistics are calculated on all 64 cells without grouping.

MSL estimation of the full bivariate model. The estimates are again very similar to those in column 4 of Table 3 and the cross-equation correlation between the errors is insignificantly different from zero.<sup>26</sup> Both sets of results suggest that the estimated relationship is not driven primarily by voluntary entrants to unemployment.

A potential alternative explanation for the low wage effect is a difference in elapsed job duration at time  $t-1$  if low wage workers typically have shorter elapsed durations and if the probability of job loss is greater for those with shorter durations. This is tested by adding a variable measuring job duration at  $t-1$ , for those employed. This variable has a significant negative effect on the probability of being unemployed at  $t$ , but its inclusion alters the coefficients on unemployment and low wage at  $t-1$  very little. The predicted conditional probability ratios remain 1.4 for both. Differences in elapsed job duration are not responsible for the low wage effects.

## 4.2 Alternative random effects probit estimators

The corresponding results from using the Wooldridge estimator of Section 3.3 are given in column 1 of Table 4, and are similar to those from the Heckman estimator. The estimated coefficients on unemployment and low wage at  $t-1$  are virtually identical to the Heckman estimates. The APEs and PPRs are therefore also very close. Combining the Wooldridge estimator based on  $t \geq 2$  with a simple probit model estimator for  $t = 1$ , to enable comparison, gives an inferior log-likelihood to the Heckman estimator, but a slightly improved GoF statistic.

Results for the model with the assumption of normality for  $\alpha$  replaced by a discrete mass point distribution, as outlined in Section 3.4, are given in column 2 of Table 4. The results given are for a model with 3 mass points.<sup>27</sup> The discrete mixture gives a slightly improved log-likelihood over the Heckman estimator with normal  $\alpha$ . However the improvement of 0.3 is at a cost of 3 extra free parameters. On the basis of

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<sup>26</sup>See the working paper version (Stewart, 2005) for more detail on these estimates.

<sup>27</sup>This provides a significant improvement in log-likelihood over the model with 2 mass points, by 4.02, sufficient to justify the 2 additional parameters. However, adding a 4th mass point does not provide sufficient further improvement, improving the log-likelihood by only 0.01. The points presented in the table incorporate the intercept.

standard information-based criteria, the normal model would be preferred.<sup>28</sup> The estimated coefficients on lagged unemployment and low wage and resulting APEs and PPRs are similar to those from the Heckman estimator.

Results from estimating the model with autocorrelated errors (Section 3.5) by MSL are given in column 3 of Table 4.<sup>29</sup> The AR(1) coefficient is insignificantly different from zero with an asymptotic t-ratio of 0.31.<sup>30</sup> The coefficient on lagged unemployment is very similar to that from the Heckman estimator under serial independence, but with a considerably increased standard error, and the coefficient on lagged low wage is virtually identical to that from the Heckman estimator. The Pearson GoF statistic worsens considerably compared with the model under serial independence.

Column 4 of Table 4 gives the results from MSL estimation of the model of Section 3.7, incorporating a random effect in the coefficient on lagged unemployment. The estimate of  $\sigma_2$  has an asymptotic t-ratio of 2.3. However the Pearson GoF statistic worsens considerably compared with the model without the second random effect. The estimated correlation between the two random effects,  $\hat{\rho}_\alpha$ , is insignificantly different from zero (an asymptotic t-ratio of -0.3). The coefficient on lagged unemployment at  $\alpha_2 = 0$  is slightly lower than for the single random effect model, but with a much increased standard error, so that any reasonable confidence interval easily includes the value from column 4 of Table 3. The PPRs are very similar to those in the model without the second heterogeneity effect.

Estimation of the full bivariate model for unemployment and low wage employment, relaxing the assumption of independence gives a positive cross-correlation, although at the cost of a dramatic increase in computer time. Compared with the Heckman estimator under independence, the APE of lagged low wage rises rather

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<sup>28</sup>The GoF statistic also shows a small improvement.

<sup>29</sup>100 replications are used for the MSL estimates.

<sup>30</sup>This is very different from the corresponding model when continuing spells of unemployment are included where the AR(1) coefficient is significantly negative (with an asymptotic t-ratio of -5.4). Hyslop (1999) also finds negative autocorrelation in his model of labour force participation.

more than that of lagged unemployment. The gap between them falls by about one-third (and is again not significant), strengthening the finding under independence.

### 4.3 GMM estimates

The results for the discrete mixture suggest that the potential sensitivity of the dynamic random effects probit estimator to the auxiliary distributional assumption for the individual-specific effects is not problematic. To investigate this issue in a different way, GMM estimates of a DLP model as described in Section 3.8 are also presented. The random effects estimator provides greater efficiency providing the auxiliary distributional assumption is valid, but is inconsistent if it is not. The GMM estimator of the “fixed effects” model does not require a distributional assumption, but is potentially less efficient. Comparing the two sets of results (on a comparable basis) provides an examination of the validity of the distributional assumptions.

Columns 1 and 3 of Table 5 give OLS estimates of the DLP model including and excluding continuing spells, comparable to columns 1 and 3 of Table 3. The results are similar (once put on a comparable basis). The lagged unemployment and low wage coefficients are similar to the APEs for the pooled probit estimator. Columns 2 and 4 give the Arellano-Bond GMM estimates using only lagged unemployment variables as instruments.<sup>31</sup> The models pass the Arellano-Bond second-order residual correlation test and the Sargan test of over-identifying restrictions.<sup>32</sup> The estimates of  $\delta_2$  are not large, alleviating weak-instrument worries, and Blundell-Bond system GMM estimates are similar to the Arellano-Bond ones. When the Anderson-Hsiao IV estimator is used with either  $y_{t-2}$  or  $\Delta y_{t-1}$  as instrument, the AR(2) test rejects the null in both cases. Overall the evidence supports the use of the Arellano-Bond GMM estimator.

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<sup>31</sup>The 1-step estimates are presented, as advised by Doornik et al. (1999). The 2-step estimates and their standard errors are very similar to the 1-step estimates presented. Using as additional instruments those used in Table 3 produces very similar estimates.

<sup>32</sup>If the  $\omega_{it}$  are not serially correlated, there should be evidence of significant negative first order serial correlation but no second order serial correlation in the differenced residuals. The test statistics presented are asymptotically  $N(0,1)$  under the null of no autocorrelation. The Sargan instrument-validity test presented is based on the 2-step GMM estimator and is heteroskedasticity-consistent.

Focusing on column 4, the APEs for both lagged low wage and unemployment are larger than those from the random effects probit model (Table 3, column 4). Relative to the Heckman estimator, the APE of low wage at  $t-1$  has moved slightly closer to that of unemployment at  $t-1$ : the gap is reduced from 0.020 to 0.014. The effects of unemployment and low wage at  $t-1$  are again insignificantly different from one another.<sup>33</sup> In terms of predicting subsequent unemployment, the results of the random effects probit estimators indicated that low wage employment holds a position roughly half way between previous (but not continuous) unemployment and higher wage employment. The GMM estimates shift this position to nearly three-quarters of the way towards unemployment.

#### 4.4 Low pay as a conduit to repeat unemployment

For those who experience repeat unemployment, the data do not provide information on the wage rates of the job(s) held between the unemployment at  $t-1$  and that at  $t$ . An alternative way to investigate this involves using a second-order model to provide an estimate for those unemployed at  $t-2$  and employed at  $t-1$  of the impact of their wage level at  $t-1$  on their probability of repeat unemployment at  $t$ .

The results above from all the dynamic random effects probit model estimators (as well as the GMM estimators of the DLP model) show a strong degree of agreement. The advantage of the Wooldridge estimator is that it requires only standard random effects probit software, rather than specially written programs. It extends in a relatively straightforward manner to the second-order case and is therefore the most convenient to use to investigate the second-order model.

Column 2 of Table 6 gives the results for the Wooldridge estimator of the second-order dynamic model. Column 1 gives the pooled probit estimates for comparison. There are 9 combinations of states at  $t-2$  and  $t-1$ . Dummy variables are included for 8 of these with those higher paid at both  $t-2$  and  $t-1$  as the base group. Initial values of both unemployment and low wage variables in both of the first two years are

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<sup>33</sup>The Wald test of coefficient equality gives a  $\chi^2(1)$ -statistic of 0.28, implying a p-value of 0.60.

included together with interactions between these and the time-averaged  $\bar{x}$ -variables.

The coefficients for unemployment in both prior periods, unemployment followed by low wage, low wage followed by unemployment and higher wage followed by unemployment are all highly significant, of similar magnitude and insignificantly different from one another. The test of coefficient equality between low wage and unemployment at  $t-1$  following unemployment at  $t-2$  gives a p-value of 0.941. The coefficient on unemployed followed by higher wage is in contrast not significantly different from zero (a p-value of 0.092), i.e. this group's probability of unemployment at  $t$  is not significantly greater (at the 5% level) than that of those employed at a higher wage at both  $t-2$  and  $t-1$ .

The coefficient estimates imply an APE on the probability of unemployment at  $t$  of unemployment at  $t-2$  followed by low-wage employment at  $t-1$  of 0.068, very similar to that of unemployment in both periods. Someone unemployed at  $t-2$  and then low wage at  $t-1$  is 3.2 times as likely to be unemployed at  $t$  as an equivalent person higher wage in both periods. The APE of unemployment at  $t-2$  followed by higher-wage employment at  $t-1$  is 0.019 (and insignificantly different from zero). There is a significantly increased probability of being unemployed again at  $t$  having been so at  $t-2$  if the intervening point at  $t-1$  was one of low wage employment, but not if it was one of higher wage employment. Low wage jobs act as a conduit to repeat unemployment. Higher wage jobs reduce the increased risk to insignificance.

## 5 Conclusions

This paper examines the extent of state dependence in individual unemployment and the role played in this by low-wage employment. The three main findings are as follows.

First, the aggregate state dependence in unemployment considerably overstates an individual's risk of repeat unemployment. Over half the measured state dependence results from continuing unemployment spells (in the sense of there being no inter-

vening employment) and about a third is removed when unobserved heterogeneity and initial conditions are taken account of. Despite this, an individual unemployed at  $t-1$  who finds a job is still more than twice as likely to be unemployed again at  $t$  as someone who was employed at  $t-1$ , but otherwise has the same observed and unobserved characteristics; and this difference is statistically significant.

Second, low-wage employment at  $t-1$  has almost as large an adverse effect as unemployment at  $t-1$  on the probability of employment at  $t$ , and the difference between the estimated effects is insignificant with all estimators.

Third, low-wage jobs act as the main conduit for repeat unemployment. Those who get a better job reduce the increased risk of repeat unemployment to insignificance. The probability of re-entering unemployment for someone who gets a low-wage job after a spell of unemployment is three times as great as that for someone with the same observed and unobserved characteristics originally in employment.

In terms of future employment prospects, low-wage jobs are closer to unemployment than to higher paid jobs. The results in this paper suggest that not all jobs are “good” jobs, in the sense of improving future prospects, and that low-wage jobs typically do not lead on to better things. The results are consistent with the hypothesis that a low-wage job does not augment a person’s human capital significantly more than unemployment. If unemployed individuals’ employment prospects are to be permanently improved, they need to find jobs where they can augment their skills (for example through on-the-job training) raise their productivity and move up the pay distribution.

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**Table 1**  
**Unconditional and conditional probabilities of unemployment**

	Unconditional	Employed at t-1	Unemployed at t-1
All	0.044	0.023	0.491
Sex: Male	0.056	0.027	0.536
Female	0.031	0.019	0.399
Age left f-t education > 16	0.035	0.021	0.380
≤ 16	0.054	0.025	0.570
Years potential experience > 20	0.038	0.021	0.507
≤ 20	0.052	0.026	0.477
Married	0.037	0.020	0.493
Single	0.061	0.031	0.488
Health limits type or amount of work	0.090	0.044	0.592
Does not	0.040	0.022	0.473
Resident in London / South-East	0.043	0.023	0.496
Rest of country	0.045	0.024	0.488
UV ratio in TTWA > median	0.055	0.028	0.506
≤ median	0.035	0.019	0.469

*Notes:*

1. Pooled data for BHPS waves 2-6 (1992-1996).
2. Sample size = 18,752.

**Table 2**  
**Variable definitions, means and standard deviations**

Variable	Description	Mean (SD)
unemp	Unemployed at time of interview (ILO/OECD definition)	0.048 (0.215)
lwage	Wage < £3.50 (adjusted to April 1997 using AEI)	0.078 (0.269)
ed	Age completed full-time education	17.71 (2.906)
x1	Years potential labour market experience /10	2.176 (1.134)
x2	$x1^2$	
married	Married	0.690 (0.463)
female	Female	0.459 (0.498)
hlltw	Health limits type or amount of work	0.078 (0.269)
lonse	London / South East	0.298 (0.457)
uvratio	Unemployment-vacancy ratio in individual's TTWA	0.184 (0.123)

*Notes:*

1. Pooled data for BHPS waves 1-6 (1991-1996).
2. Sample size = 23,491.
3. Statistics for lwage restricted to those who are employed.

**Table 3**  
**Dynamic Random Effects Probit Models for Unemployment Probability**

	Including continuing spells		Excluding continuing spells	
	Pooled probit (1)	Heckman estimator (2)	Pooled probit (3)	Heckman estimator (4)
Unemp at t-1	1.955 (0.056)	1.285 (0.115)	0.933 (0.090)	0.436 (0.146)
Low wage at t-1	0.309 (0.082)	0.317 (0.103)	0.222 (0.091)	0.218 (0.107)
ed	-0.130 (0.051)	-0.113 (0.056)	0.117 (0.114)	0.136 (0.131)
x1	-0.193 (0.079)	-0.361 (0.113)	-0.314 (0.089)	-0.405 (0.111)
x2	0.038 (0.016)	0.068 (0.023)	0.061 (0.018)	0.078 (0.023)
married	0.117 (0.161)	0.120 (0.186)	0.100 (0.186)	0.110 (0.209)
female	-0.229 (0.047)	-0.335 (0.069)	-0.212 (0.054)	-0.249 (0.066)
hlltw	0.278 (0.120)	0.340 (0.138)	0.493 (0.142)	0.575 (0.161)
lonse	-0.282 (0.360)	-0.259 (0.402)	-0.425 (0.382)	-0.473 (0.422)
uvratio	-0.781 (0.398)	-0.920 (0.475)	-2.134 (0.472)	-2.359 (0.548)
a(ed)	0.100 (0.052)	0.066 (0.057)	-0.140 (0.115)	-0.166 (0.132)
a(married)	-0.293 (0.169)	-0.393 (0.200)	-0.242 (0.196)	-0.274 (0.222)
a(hlltw)	0.094 (0.152)	0.197 (0.186)	-0.264 (0.188)	-0.291 (0.217)
a(lonse)	0.266 (0.363)	0.222 (0.408)	0.391 (0.384)	0.426 (0.426)
a(uvratio)	1.829 (0.414)	2.373 (0.516)	3.229 (0.463)	3.720 (0.558)
constant	-1.250 (0.197)	-1.094 (0.271)	-1.187 (0.222)	-1.257 (0.273)
$\lambda$		0.383 (0.062)		0.262 (0.069)
$\theta$		1.033 (0.175)		0.936 (0.310)
Log likelihood	-2732.81	-2703.74	-1981.72	-1970.22
GoF-statistic	137.60	63.04	325.71	61.02
[p-value]	0.000	0.475	0.000	0.547
Sample size	13506	17229	13016	16607
Pred. prob. $\hat{p}_0$	0.029	0.032	0.035	0.038
Pred. prob. $\hat{p}_1$	0.447	0.181	0.155	0.072
Pred. prob. $\hat{p}_2$	0.052	0.052	0.052	0.053
APE: $\hat{p}_1 - \hat{p}_0$	0.419	0.150	0.130	0.035
APE: $\hat{p}_2 - \hat{p}_0$	0.023	0.020	0.017	0.015
PPR: $\hat{p}_1/\hat{p}_0$	15.68	5.76	4.43	1.92
PPR: $\hat{p}_2/\hat{p}_0$	1.82	1.65	1.49	1.40
PPR: $\hat{p}_1/\hat{p}_2$	8.61	3.49	2.97	1.37

*Notes:*

1. Standard errors in brackets.
2. The variable a(x) is the mean over time of the variable x.
3. All models also contain year dummies.
4. log L and GoF statistics for columns (1) and (3) combined with period 1 standard probits.
5. Sample sizes given for columns (1) and (3) are for periods 2–6 only.
6. GoF p-value based on  $\chi^2(63)$ .
7.  $\hat{p}_0$ ,  $\hat{p}_1$ ,  $\hat{p}_2$  = predicted probabilities of unemployment at t given higher wage, unemployed, low wage at t-1 respectively.
8. APE = Average Partial Effect. PPR = Predicted Probability Ratio.

**Table 4**  
**Alternative Estimators of Dynamic Random Effects Probit Model**

	Wooldridge estimator (1)	Discrete mixture (2)	AR(1) errors (3)	Heterogeneous slope model (4)
Unemp at t-1	0.435 (0.152)	0.423 (0.152)	0.445 (0.327)	0.404 (0.476)
Low wage at t-1	0.211 (0.106)	0.220 (0.108)	0.217 (0.102)	0.214 (0.106)
ed	0.135 (0.131)	0.136 (0.130)	0.127 (0.127)	0.136 (0.066)
x1	-0.393 (0.110)	-0.417 (0.113)	-0.382 (0.104)	-0.403 (0.108)
x2	0.077 (0.022)	0.081 (0.023)	0.074 (0.021)	0.078 (0.022)
married	0.118 (0.208)	0.112 (0.210)	0.108 (0.203)	0.107 (0.209)
female	-0.230 (0.065)	-0.248 (0.068)	-0.236 (0.062)	-0.240 (0.067)
hlltw	0.567 (0.160)	0.575 (0.163)	0.552 (0.155)	0.570 (0.161)
lonse	-0.478 (0.422)	-0.469 (0.429)	-0.468 (0.408)	-0.476 (0.422)
uvratio	-2.278 (0.540)	-2.416 (0.576)	-2.286 (0.523)	-2.332 (0.544)
a(ed)	-0.156 (0.132)	-0.166 (0.131)	-0.156 (0.128)	-0.166 (0.066)
a(married)	-0.268 (0.222)	-0.275 (0.222)	-0.268 (0.214)	-0.272 (0.222)
a(hlltw)	-0.244 (0.220)	-0.261 (0.218)	-0.280 (0.208)	-0.304 (0.217)
a(lonse)	0.432 (0.427)	0.417 (0.433)	0.427 (0.412)	0.427 (0.426)
a(uvratio)	3.798 (0.558)	3.809 (0.615)	3.571 (0.525)	3.729 (0.558)
constant			-1.203 (0.270)	-1.250 (0.269)
$\lambda$	0.235 (0.069)		0.193 (0.060)	
$\theta$		1.099 (0.534)	1.078 (0.475)	0.897 (0.413)
Point 1		-4.416 (3.928)		
Point 2		-0.805 (0.352)		
Point 3		0.352 (0.554)		
Prob 1		0.402 (0.179)		
Prob 2		0.577 (0.159)		
Prob 3		0.021 (0.033)		
$\rho$			0.054 (0.171)	
$\sigma$				0.557 (0.126)
$\sigma_2$				0.773 (0.333)
$\rho_\alpha$				-0.125 (0.483)
Log likelihood	-1977.76	-1969.91	-1969.65	-1967.12
GOF-statistic	57.23	57.13	74.45	67.38
[p-value]	0.681	0.685	0.153	0.330
Sample size	13016	16607	16607	16607
Pred. prob. $\hat{p}_0$	0.035	0.037	0.037	0.032
Pred. prob. $\hat{p}_1$	0.068	0.068	0.075	0.061
Pred. prob. $\hat{p}_2$	0.049	0.051	0.053	0.046
APE: $\hat{p}_1 - \hat{p}_0$	0.033	0.031	0.037	0.029
APE: $\hat{p}_2 - \hat{p}_0$	0.014	0.015	0.016	0.014
PPR: $\hat{p}_1/\hat{p}_0$	1.95	1.85	2.00	1.90
PPR: $\hat{p}_2/\hat{p}_0$	1.39	1.39	1.42	1.42
PPR: $\hat{p}_1/\hat{p}_2$	1.40	1.33	1.41	1.34

Notes: See Table 3.

**Table 5**  
**GMM estimation of Dynamic LPM for Unemployment Probability**

	Including continuing spells		Excluding continuing spells	
	OLS (1)	Arellano-Bond GMM (2)	OLS (3)	Arellano-Bond GMM (4)
Unemp at t-1	0.480 (0.022)	0.315 (0.041)	0.134 (0.022)	0.050 (0.027)
Low wage at t-1	0.020 (0.007)	0.074 (0.014)	0.013 (0.006)	0.036 (0.010)
ed	-0.002 (0.001)	-0.016 (0.014)	-0.001 (0.001)	0.008 (0.014)
x1	-0.015 (0.007)	-0.126 (0.105)	-0.021 (0.006)	-0.061 (0.085)
x2	0.003 (0.001)	0.017 (0.008)	0.004 (0.001)	0.013 (0.007)
married	-0.010 (0.004)	-0.001 (0.017)	-0.006 (0.003)	-0.002 (0.014)
female	-0.016 (0.003)		-0.011 (0.003)	
hlltw	0.033 (0.008)	0.020 (0.012)	0.022 (0.006)	0.021 (0.009)
lonse	0.000 (0.004)	0.001 (0.057)	-0.001 (0.003)	-0.003 (0.054)
uvratio	0.049 (0.017)	0.007 (0.040)	0.026 (0.013)	-0.002 (0.031)
constant	0.084 (0.015)	0.003 (0.011)	0.068 (0.013)	0.003 (0.009)
AR(1)	-6.64	-9.81	-2.35	-7.95
AR(2)	3.32	1.11	2.03	1.34
Sargan ( $\chi^2(d)$ )		4.09		9.86
(d. freedom ( $d$ ))		(9)		(9)
[p-value]		[0.91]		[0.36]
Sample size	13506	9783	13016	9425
Pred. prob. $\hat{p}_0$	0.021	0.022	0.019	0.016
Pred. prob. $\hat{p}_1$	0.501	0.337	0.153	0.066
Pred. prob. $\hat{p}_2$	0.041	0.096	0.032	0.051
APE: $\hat{p}_1 - \hat{p}_0$	0.480	0.315	0.134	0.050
APE: $\hat{p}_2 - \hat{p}_0$	0.020	0.074	0.013	0.036
PPR: $\hat{p}_1/\hat{p}_0$	23.96	15.28	8.16	4.19
PPR: $\hat{p}_2/\hat{p}_0$	1.96	4.36	1.71	3.26
PPR: $\hat{p}_1/\hat{p}_2$	12.21	3.51	4.77	1.28

*Notes:*

1. Robust standard errors in brackets.
2. All models also contain year dummies.
3.  $\hat{p}_0, \hat{p}_1, \hat{p}_2$  = predicted probabilities of unemployment at t given higher wage, unemployed, low wage at t-1 respectively.
4. APE = Average Partial Effect. PPR = Predicted Probability Ratio.

**Table 6**  
**2nd-order Dynamic Random Effects Model**

	Pooled probit (1)	Wooldridge estimator (2)
UU	1.217 (0.117)	0.673 (0.201)
UL	1.099 (0.178)	0.690 (0.217)
UH	0.616 (0.121)	0.262 (0.156)
LU	0.962 (0.252)	0.656 (0.293)
HU	0.888 (0.135)	0.740 (0.189)
LL	0.236 (0.128)	0.083 (0.189)
LH	0.214 (0.140)	0.132 (0.168)
HL	0.263 (0.154)	0.195 (0.170)
ed	-0.039 (0.035)	-0.051 (0.039)
x1	-0.339 (0.090)	-0.330 (0.098)
x2	0.072 (0.019)	0.073 (0.020)
married	-0.048 (0.197)	-0.060 (0.204)
female	-0.188 (0.056)	-0.196 (0.060)
hlltw	0.449 (0.144)	0.416 (0.147)
lonse	-1.019 (0.404)	-1.034 (0.414)
uvratio	0.040 (0.619)	0.057 (0.634)
a(ed)	0.033 (0.034)	0.056 (0.039)
a(married)	-0.106 (0.208)	-0.064 (0.218)
a(hlltw)	-0.147 (0.188)	-0.019 (0.201)
a(lonse)	1.045 (0.406)	1.045 (0.418)
a(uvratio)	0.523 (0.714)	0.661 (0.771)
constant	-1.664 (0.232)	-1.962 (0.267)
$\sigma_u$		0.149 (0.293)
$\lambda$		0.022 (0.084)
Log likelihood	-1198.03	-1171.29
Sample size	11461	11461
APE: UU	0.168	0.066
APE: UL	0.141	0.068
APE: UH	0.057	0.019
PPR: UU	6.92	3.11
PPR: UL	5.97	3.19
PPR: UH	2.99	1.61

*Notes:*

1. Lagged status variables: U=unemp, L=low wage, H=High wage.
2. 1st. letter in lagged status code is status at t-2, 2nd. is that at t-1.
3. All models also contain year dummies.
4. APE = Average Partial Effect, PPR = Predicted Probability Ratio.